



## Lighting Solutions

Save Energy, Time and Money.  
Enhance Productivity and Safety.

WAXIE offers professional Lighting Consultations  
for every type of facility.



## THE CHALLENGE

### Rising Costs of Lighting Your Facility

With constantly increasing electric bills, lighting can often be a costly item to your company. High wattage lighting is not only expensive, but maintaining burnt out lights can add to your cost of operation. The effect of a poorly lit area can also be the reason for reduced productivity, absenteeism, headaches and even reduced safety.

# THE SOLUTION

## A Professional Lighting Consultation from WAXIE

Lighting is not just a commodity product any longer – in recent years technology has advanced and is now an investment. And like any investment you should expect a return.

Our team is an industry leader in assisting specifications of the most technically correct solutions. WAXIE's longstanding reputation will provide you with the confidence that you should expect when ordering lamps, ballasts, fixtures and especially new LED products.

We have an assortment of state-of-the-art products offered at discount prices. LED lamps and fixtures have life ratings up to 100,000 hours. Many of our customers are saving 70% or more on their lighting costs through LED conversions with remarkable results. We can also assist you with available utility rebates to help improve positive net cash flow and a return on investment for your lighting projects. We offer products which are listed by either DLC (Design Lighting Consortium) or Energy Star, providing third-party verification of their quality.



Save Energy, Time and Money.

## THE COST BENEFIT

### T8 LED vs. T8 Fluorescent

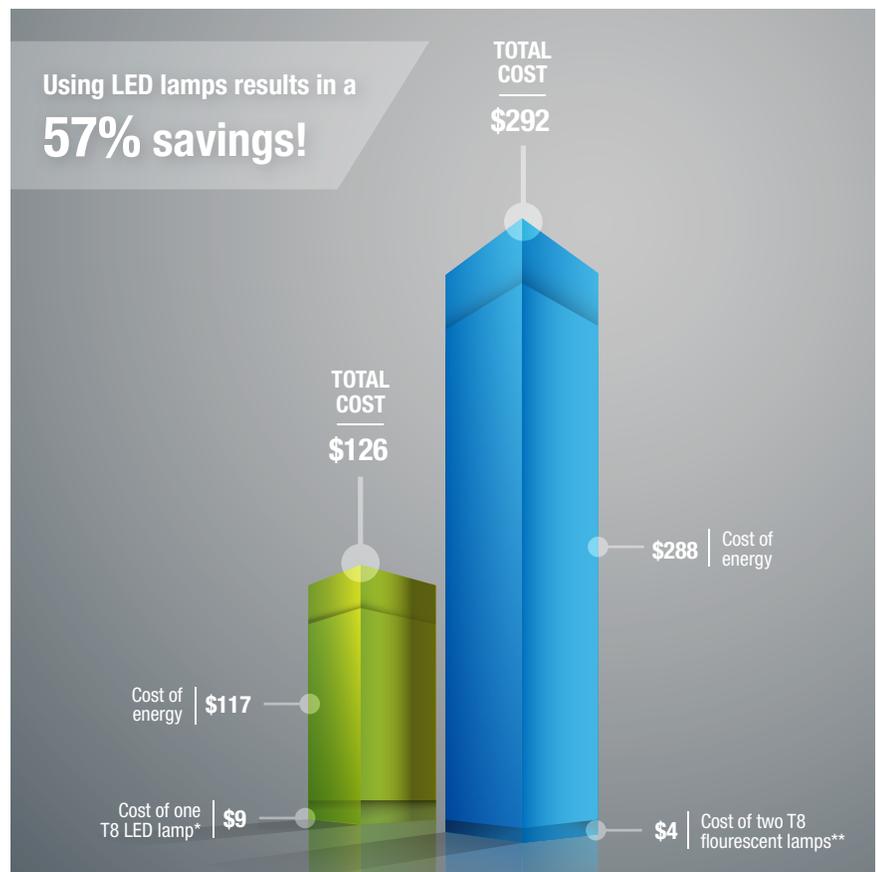
#### 50,000 Hour Window Comparison

It's not the cost of the lamp, it's the cost of the energy.

The graph to the right represents the energy cost savings based on \$0.18 kWh. 50,000 hours is equal to using bulbs 24 hours a day, 7 days a week, for 5.7 years.

\* T8 LED lamp is rated for 50,000 hours

\*\* T8 fluorescent lamps are rated for 24,000 hours each



## PROFESSIONAL LIGHTING CONSULTATIONS

Energy and cost savings along with consistent high quality results.

# TRUST

## WAXIE, Your Trusted Partner Since 1945.



WAXIE's lighting team has over 70 years of industry experience to assist in specifying the most technically correct solutions. We have the expertise to be your trusted consultant. Our vetted contractor partners can help with the installation of new LED fixtures, or retrofit of existing ones if needed.

The introduction of the rapidly growing LED industry has opened the doors to hundreds of new start up manufacturers creating confusion on which products are reliable. WAXIE's Lighting Department fully vets every manufacturer that we represent.

WAXIE only represents products that are provided by reputable and tested LED manufacturers. We remain cognizant of the myriad of new start-up LED companies, and only represent those who meet stringent LM70 and LM80 standards and are approved by electric utility rebate programs. All products specified are either listed by DLC (Design Lighting Consortium) or Energy Star, providing full assurance that their specifications are verified by an independent third-party and that there are no inferior components being used in the manufacturing process.

# SUPPORT

## Ongoing Support Before, During, and After the Sale



Our network of manufacturers makes ordering fast and painless. We have all necessary resources to service your company, regardless of the size or needs. We focus on expediting your order, with many shipping the same day.

And, we are there for you throughout the process – from order entry to installation. And you can rest assured that in the unlikely event of a manufacturers defect, WAXIE will assist with the administration of any warranties should they be needed.

# SUSTAINABILITY

## WAXIE GPS® Green Partner Support



WAXIE GPS® is a collaboration and partnership between WAXIE and its respective customer and manufacturer partners – and it is a comprehensive approach which addresses everything you will need to implement a more sustainable facility operation. WAXIE offers many solutions to help facilities conserve energy, including more energy efficient LED lighting solutions.



**The Most Trusted Name In Clean. Since 1945.**

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