## Get your account set up

Visit principal.com/Welcome or complete the enclosed forms to get started.
Begin by:

- Setting security preferences
- Reading important plan notices


Set your contribution
Contributions are one way to help your savings work hard for you. To learn more, visit principal.com/MatchEnrollmentWebinar.

## Check out the plan's investments

Each one is different and you can choose based on your goals and how you feel about risk. You can also pick from the plan's investment options later. But by picking it later, you understand that until you make a new investment selection, you're directing contributions to the plan's default.*


For a full listing, refer to the Investment Option Summary.

## 

Principal ${ }^{\circ}$
*The plan's participant level default is: flexPATH Index+I1-Conservative. See Investment Option Summary for important information. If the default is a target date fund series, the applicable target date fund will be based on the plan's normal retirement date.

## Principal

The subject matter in this communication is educational only and provided with the understanding that Principal ${ }^{\circledR}$ is not rendering legal, accounting, investment advice or tax advice. You should consult with appropriate counsel or other advisors on all matters pertaining to legal, tax, investment or accounting obligations and requirements.

## Investing involves risk, including possible loss of principal.

Asset allocation and diversification does not ensure a profit or protect against a loss. Equity investment options involve greater risk, including heightened volatility, than fixed-income investment options. Fixed-income investments are subject to interest rate risk; as interest rates rise their value will decline. International and global investing involves greater risks such as currency fluctuations, political/social instability and differing accounting standards. These risks are magnified in emerging markets.

Insurance products and plan administrative services provided through Principal Life Insurance Co. Principal Funds, Inc. is distributed by Principal Funds Distributor, Inc. Securities offered through Principal Securities, Inc., 800-547-7754, member SIPC and/or independent broker-dealers. Principal Life, Principal Funds Distributor, Inc. and Principal Securities are members of the Principal Financial Group ${ }^{\circledR}$, Des Moines, IA 50392. Certain investment options and contract riders may not be available in all states or U.S. commonwealths.

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## Keep going!

You've got this and we've got your back when it comes to educational resources.

Visit principal.com/Welcome to learn more.


See your retirement savings in one place

We'll help you roll eligible outside retirement savings into your retirement account.



## Designate a beneficiary

Don't leave the decision up to someone else if something happens to you before retirement. Always designate a beneficiary to ensure the money in your account goes to a loved one.



## Keep in touch

Staying in the know when it comes to retirement planning is a pretty good idea. We'll send you educational information about what's important to you.


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Principal Life Insurance Company Plan Summary Des Moines, IA 50306-9394

## Am I eligible for WAXIE Sanitary Supply 401(k) Plan?

You are eligible to join the plan unless you are an employee who is:

- represented by a bargaining unit that has bargained with us in good faith on the subject of retirement benefits

You may begin making salary deferral contributions on the earliest quarterly entry date.
For Employer contributions, you may begin to participate in the plan if you:
have completed 1 year(s) of service with the company

Once you meet the above requirements for employer contributions, you enter the plan on the next quarterly date.

## Are there limits to my contributions?

You may choose to contribute from $1 \%$ to $100 \%$ of your total pay.

Your taxable income is reduced by the amount you contribute pre-tax through salary deferral. This lets you reduce your taxable income.

Your maximum contribution percentage and/or dollar amount may also be limited by Internal Revenue Service regulations. Current employee contribution limits may be found by searching for $401(\mathrm{k})$ contribution limits on the Internal Revenue Service's website at www.irs.gov.

If you are 50 years old or older during the plan year and you have met the annual IRS deferral limit (or the specified plan limit for deferrals), you may contribute a catch-up deferral. If you qualify and are interested in making catch-up contributions, the current limit may be found on the Internal Revenue Service's website at www.irs.gov.

## Can I change my contributions to my employer's retirement plan?

You may stop making salary deferral contributions at any time. You may change your salary deferral amount quarterly. Changes will be implemented as soon as administratively feasible.

## Employer contributions

Your employer may match part of the pay you contribute to the plan through salary deferral.

If a matching contribution is made to the plan, it will be calculated based on salary deferrals and pay as of the end of the pay period.

## Plan Summary

Your employer has chosen not to match part of the pay you contribute to the plan through catch-up contributions.

Your employer may make a discretionary contribution at the end of the plan year if you meet the requirements below.

You will receive contributions if you are an active participant at any time during the plan year.

Employer contributions may change in the future.

## I have a retirement account with a previous employer. Can I combine the two?

You may be allowed to roll over into this plan all or a portion of the retirement funds you have outside this plan. You may then withdraw all or a portion of your rollover contributions. The number of withdrawals may be limited. Refer to your Summary Plan Description for more details.

To receive additional information, contact your Plan Administrator, visit us at principal.com or call 1-800-547-7754.

When am I vested in the retirement plan funds?

You are always $100 \%$ vested in the contributions you choose to defer. You cannot forfeit these contributions.

You are vested in employer contributions based on years of vesting service in which you worked at least 1,000 hours as shown below.

The vesting schedule is:

| 5 Years Graded Custom |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| < 2 Years | 2 Years | 3 Years | 4 Years | 5 Years |
| 0\% | 20\% | 40\% | 67\% | 100\% |

The vesting schedule applies to the following contribution(s):

| Employer Match | Employer |
| :---: | :---: |
| in M | Discretionary |

## Plan Summary

## How can I access my account information, including fees and investment information?

You may obtain account information through:

- Our automated phone system at 1-800-547-7754
- Principal.com


## Can I take money from the plan?

Yes, you may receive funds from your account for the following reasons:

- Retirement (age 65)
- Early retirement (age 55 and you have been an active participant for 5 years)*
- Age 59-1/2 and still working
- Death
- Disability*
- Termination of employment
- Financial hardship

Please refer to the participant notice or Summary Plan Description provided to you by your plan sponsor about withdrawal benefits.
*You must have ceased employment to receive this benefit.

## If I need to take a loan from the plan, what are the guidelines?

You may borrow up to $50 \%$ of the vested account balance or $\$ 50,000.00$ (whichever is less). Amount available is reduced by an outstanding balance or by the highest outstanding balance in the past 12 months. This includes all loans (new loans taken in the past 12 months, loans paid off in the last 12 months, and all defaulted loan balances, no matter how old the loan).

The minimum loan amount is $\$ 1,000.00$.

Up to 2 loan(s) can be approved in a 12-month period. You may have 1 loan(s) outstanding at any time.

## 7-05676 / WAXIE Sanitary Supply 401(k) Plan

## Plan Summary

The interest rate will be determined when you apply for your loan. You pay back both the principal and interest directly to the account held for you in the plan through payroll deduction.

Loans must be repaid within a five-year period. See your loan administrator for additional details.

Refer to your Summary Plan Description for more details on contributions available for a plan loan.

## Other Information

Your salary deferral contributions are included in the wages used to determine your Social Security tax.

This plan summary includes a brief description of your employer's retirement plan features. While this plan summary outlines many of the major provisions of your employer's retirement plan, this summary does not provide you with every plan detail. The legal plan document, which governs this plan, provides full details. If there are any discrepancies between this plan summary and the legal plan document, the legal plan document will govern.

From time to time, your employer may elect to amend the retirement plan provisions. This plan summary may be updated to reflect proposed amendments to the plan document provisions. Until a plan amendment is adopted, however, the legal plan document will govern. Contact your plan sponsor if you would like more details regarding applicable retirement plan provisions.

Most withdrawals/distributions are subject to taxation and required withholding. Check with your financial/tax advisor on how this may affect you.

The Principal® is required by the IRS to withhold $20 \%$ of the portion of a distribution that is eligible for rollover if it is not directly rolled over to another eligible retirement plan, including an IRA, or used to purchase an annuity to be paid over a minimum period of the lesser of 10 years or the participant's life expectancy. This withholding will offset a portion of federal income taxes you owe on the distribution.

The retirement account may be affected differently by individual state taxation rules. Contact your tax advisor with questions.

If you have questions about the retirement plan call 1-800-547-7754 Monday through Friday, 7 a.m. -9 p.m. (Central time), to speak to a retirement specialist at The Principal®.

## To learn more about The Principal®, visit principal.com.

Insurance products and plan administrative services are provided by Principal Life Insurance Company, a member of the Principal Financial Group® (The Principal®), Des Moines, IA 50392.

My personal information (please print with black ink)

| Name |  | Phone num |  | Email address |
| :---: | :---: | :---: | :---: | :---: |
|  |  | - | - |  |
| Last | First MI | Home | Mobile |  |

Address

| Street | City | State | Zip | Country |
| :--- | :---: | :---: | :---: | :---: |
| Social Security number | Date of birth | Gender |  | Marital status |
| $-\quad-$ | $/$ |  | Male | Female |

## Expected retirement age

Original date of employment
11

If you were rehired, complete these dates:

Date of termination
$\qquad$

Date of rehire
/ /

NOTE: The email address you submit will be used for services provided by Principal Financial Group ${ }^{\circledR}$, unless otherwise elected. We will not provide your email to third parties.
For more information, see your privacy policy at principal.com.

| Rollover funds | Yes! Help me roll over retirement savings from a previous employer's retirement plan. <br> Call Principal at 1-800-547-7754, Monday - Friday, 7a.m. -9 p.m. CT. |
| :--- | :--- |
| Complete if you would <br> like to consolidate <br> retirement savings. | Please call or email me to discuss my options. My estimated rollover |

Complete all 3 Steps 12 to enroll in the retirement savings plan, or to make changes to your contribution percentage.

## 1 My contributions ${ }^{A}$

Take advantage of your employer's match! (pick one)I elect to contribute $\qquad$ $\% ~(1 \%$ to $100 \%$ ) of my current and future pay per pay period.

I am already enrolled, but I want to change my contribution to $\qquad$ \% (1\% to 100\%) of my current and future pay per pay period.
I choose not to contribute to the retirement plan at this time.

## My contributions

## Annual Increase

(optional, but may help you stay on track)

In addition to electing to contribute a portion of my current and future pay per pay period, I would also like to automatically increase my contribution amount each year. I may opt out or change the annual increase at any time.

Increase my pre-tax salary deferral contribution by $\qquad$ \% each year for the next $\qquad$ years or until my contribution totals
$\qquad$ \%. ${ }^{\text {A }}$

This increase will be initiated each $\qquad$ (month/day) or the next date allowed by the plan.

A Elective deferral contributions are limited to the lesser of the plan or IRS Limit for the current calendar year.

## (2) My investment choices

Please elect One of the two choices by checking the box(es) and completing the applicable information for your choice.
(If you are already enrolled and want to make changes to how future contributions are directed, visit principal.com or call 1-800-547-7754.)

## Choice A: Quick Option - flexPATH Index+ I1 - Conservative

## C I elect a Quick Option - flexPATH Index+ I1 - Conservative

I understand contributions will be directed to the plan's Qualified Default Investment Alternative; one of the flexPATH Index+ 11 - Conservative based on the plan's normal retirement date. ${ }^{1}$ I have read the plan's QDIA notice and enclosed investment information related to this investment. I do not want to make another investment election at this time, and this will be treated as my investment option direction.

Still need help? Log into your account at principal.com for more investment options available to you through your employers retirement plan.
(Please refer to the Investment Option Summary for more information.)
$>$ If you've completed this section, move ahead to My signature!
${ }^{1}$ flexPATH Index+ I1 - Conservative are available as another way to use an asset allocation strategy that may be right for you. There are other investment options available under the retirement plan, and you should review them all. Reviewing all investment options can help you decide whether you wish to design your own mix of investment options. Please note that your contribution will be directed to the plan's QDIA - flexPATH Index+ 11 - Conservative based on a particular target date or retirement date. If you would rather choose your own mix of investment options, you may do so by completing the Build My Own Portfolio section of this form or visiting principal.com.

## Choice B: Build my own portfolio

## (1 I elect the following investment options (enter percentages below.)

(Please refer to the Investment Option Summary for more information.)

## Short-Term Fixed Income

| Fixed Income Option 401(a)/401(k) |
| :--- |
| Fixed Income |
| BlackRock US Debt Index Fund Class 1 |
| Wells Fargo Core Bond R6 Fund |
| Balanced/Asset Allocation |
| flexPATH Index+ Aggressive Retirement I1 |
| flexPATH Index+ Aggressive 2025 I1 |
| flexPATH Index+ Aggressive 2035 I1 |
| flexPATH Index+ Aggressive 2045 I1 |
| flexPATH Index+ Aggressive 2055 I1 |
| flexPATH Index+ Conservative Retirement I1 |
| flexPATH Index+ Conservative 2025 I1 |
| flexPATH Index+ Conservative 2035 I1 |
| flexPATH Index+ Conservative 2045 I1 |
| flexPATH Index+ Conservative 2055 I1 |
| flexPATH Index+ Moderate Retirement I1 |
| flexPATH Index+ Moderate 2025 I1 |
| flexPATH Index+ Moderate 2035 I1 |
| flexPATH Index+ Moderate 2045 I1 |
| flexPATH Index+ Moderate 2055 I1 |

Your investment election will be effective when it is received in the Corporate Center of Principal by the close of market. Forms received after the close of market will be processed on the next open market date. If no investment election is received, or contributions are received prior to your investment election, contributions will be directed according to the plan's default investment alternative(s): flexPATH Index+ I1 - Conservative based on your current age and the plan's normal retirement date.
Please $\log$ in to principal.com for more details.

## (3) My signature

Please sign, then give this completed form to your benefits representative.
This agreement applies to amounts earned until changed by me in writing. I understand my plan sponsor may reduce my contributions only when required to meet certain plan limits. I will review all statements regularly and report any discrepancy to Principal immediately.

## Signature <br> Date

X
/ 1

Be sure you have completed all 3 steps 123

Return your completed form to your benefits representative.

## Enrollment form

Contract/Plan ID Number: 705676

## Important information

Insurance products and plan administrative services are provided through Principal Life Insurance Co., a member of the Principal Financial Group®, Des Moines, IA 50392. Certain investment options and contract riders may not be available in all states or U.S. commonwealths.

The subject matter in this communication is educational only and provided with the understanding that Principal® is not rendering legal, accounting, or tax advice. You should consult with appropriate counsel or other advisors on all matters pertaining to legal, tax, or accounting obligations and requirements.

This enrollment form content is current as of the production date noted below. If there are any discrepancies between this information and the legal plan document, the legal plan document will govern. If the production date is older than three months or has passed a quarter end, you should contact your plan sponsor or log in to principal.com for current retirement plan and investment option information including a prospectus if applicable. The member companies of the Principal Financial Group® prohibit the manipulation of this enrollment form content. If your plan sponsor elects to provide this enrollment form electronically, Principal $®$ is not responsible for any unauthorized changes.

A Sub-Advised Investment Options include Separate Accounts available through a group annuity contract with the Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company a member of the Principal Financial Group, Des Moines, IA 50392. See the fact sheet for the full name of the Separate Account. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferment will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.
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Your plan sponsor has chosen to make available to you all of the investment options listed on this enrollment form.
Information in this enrollment form should not be construed as investment advice.

## Know your options: <br> What to do with your retirement savings¹

It's important to understand the options for the savings you have in your former employer's retirement plan. If you are eligible to take your money out (this is known as a distribution), there are typically four possible options.

There are advantages and drawbacks for each option. You should consider the differences in investment options, fees and expenses, tax implications, services and penalty-free withdrawals.

This summary can help you identify some important considerations. ${ }^{2}$ There may be other factors to consider due to your specific needs and situation. You may wish to consult with your tax or legal advisor.

## Retirement Savings Options

- Roll savings into an Individual Retirement Account (IRA)
- Keep savings in your former employer's retirement plan (if allowed)
- Roll savings to your new employer's retirement plan
- Cash out savings and close the account
(May use a combination of these options)


## Retirement Savings Options

## Roll savings into an IRA

## Advantages

- Maintains tax-deferred status of savings
- Continue to make contributions and save for retirement
- Combine other qualified plans or IRA savings into one account
- Offers greater control as it's your account and you make the decisions
- Offers broad range of investment options to fit needs as they change over time
- Protected from bankruptcy
- May have the services of a financial professional to help with investing and retirement planning
- Flexibility when setting up periodic or unscheduled withdrawals
- May help with planning and managing required minimum distributions at age 70½


## Drawbacks

- Investment expenses and account fees may be higher than those of employer plans
- No fiduciary required to prudently monitor the cost and quality of the investment options
- IRS penalty-free withdrawals generally not allowed until age 59½
- Loans not allowed. Can only access money by taking a taxable distribution
- Limited protection from creditors
- In-kind transfers of company stock to an IRA will result in appreciated value being taxed as ordinary income at withdrawal from the IRA

It's important to know the types and range of investments and fees of an IRA.

## Keep savings in your former employer's plan (if allowed)

## Advantages

- Maintains tax-deferred status of savings
- Keeps current investment choices
- Preserves any guaranteed interest rate
- Keeps ownership of company stock in the account where it may have certain tax benefits at withdrawal
- Fees in employer plan may be lower than similar individual accounts
- Plan fiduciary required to prudently monitor the cost and quality of the investments options


## Drawbacks

- Changes made to the plan by your former employer will impact you (i.e., plan investments, fees, services, plan providers, plan termination)
- Investment choices limited to those offered through your former employer's retirement plan
- Subjects you to limitations of the plan, including income distribution provisions when you retire
- Account may be assessed fees for plan administration or other reasons

Continued on next page

## Keep savings in your former employer's plan (continued)

## Advantages

- IRS penalty-free withdrawals if you're at least 55 years old in the year you left your job
- Protected from creditors and bankruptcy
- Plan may provide access to planning tools, educational resources and phone helpline


## Drawbacks

- Access to personalized investment advice or advice that takes into account your other assets or particular needs may not be available through the retirement plan
- No new contributions allowed


## Check with your former employer's plan administrator to confirm plan details and requirements.

## Roll savings to your new employer's plan - This is an option if you are joining a company that offers a retirement plan.

## Advantages

- Maintains tax-deferred status of savings
- Continue to make contributions and save for retirement
- Combine other qualified plans or IRA savings into one account
- Fees in employer plan may be lower than similar individual accounts
- Plan fiduciary required to prudently monitor the cost and quality of the investments options
- IRS penalty-free withdrawals if you're at least 55 years old in the year you leave your new job*
- Protected from creditors and bankruptcy
- Plan may provide access to planning tools, educational resources and phone helpline
- Loan provisions may allow borrowing from the rolled over money
- No required minimum distribution at age $701 / 2$ from a current employer's plan is required, unless you are a $5 \%$ or more owner of the company


## Drawbacks

- Changes made to the plan by your employer will impact you (i.e., plan investments, fees, services, plan providers, plan termination)
- Investment choices limited to those the plan offers
- Subjects you to limitations of the plan, including income distribution provisions when you retire
- Account may be assessed fees for plan administration or other reasons
- Access to personalized investment advice or advice that takes into account your other assets or particular needs may not be available through the retirement plan
- Plan may offer fewer or more expensive investment options than your former employer's plan
- May be more restrictive on withdrawals while employed
- Roll-ins may not be allowed or an eligibility period may need to be satisfied
- In-kind transfers of company stock will result in appreciated value being taxed as ordinary income at withdrawal from the retirement plan


## Check with your former employer's plan administrator to confirm plan details and requirements.

## Cash out savings and close the account

## Advantages

- Immediate access to cash
- May see significant tax advantage for company stock that has substantially appreciated
- If after-tax contributions were made, could take these amounts tax-free (though you will be required to pay tax on the earnings of these contributions)


## Drawbacks

- At distribution, $20 \%$ withheld on the taxable account balance for pre-payment of federal income taxes
- State taxes and a 10\% early distribution penalty may also apply on taxable account balance
- May move you to a higher tax bracket
- Forfeits future tax-deferred growth potential
- Not protected from creditors or bankruptcy

If this money is no longer set aside for retirement, will you have the savings you need when you want to retire or can no longer work?

[^0][^1]Instructions: Complete all steps listed and sign this form to roll over funds from a previous employer's plan or Individual Retirement Account (IRA) into the current retirement plan with services by Principal ${ }^{\circledR}$.

## 1. Personal Information (please print with black ink)



Mailing address

| Street | Apt | City | State | Zip Code |
| :--- | :---: | :---: | :---: | :---: |
| Date of hire | Phone number | Email address |  |  |

$1 / 1 \quad-\quad-$

The email address you provide will be used for services provided by the Principal
Financial Group ${ }^{\circledR}$. For more information, see the privacy policy at principal.com.

## 2. Tell us about your rollover funds

Do you know if the funds are pre-tax or after-tax contributions? (check one)
( Yes. Please provide more details (check all that apply).
Pre-tax. Approximate account value
\$ $\qquad$
After-tax. What kind of after-tax contributions are the funds? (check all that apply)
1.) Roth

- Roth deferral amount (excluding any earnings/losses) \$ _
- Earnings on Roth deferral
\$ $\qquad$
- Tax year of the first Roth deferral


## Was any part of the Roth account originally a pre-tax contribution?

NoC Yes, I've completed a in-plan Roth conversion of pre-tax contribution to a Roth account. \$ $\qquad$

- Tax year of completion
2.) Other after-tax contributions (not Roth)
- Other after-tax contribution amount (excluding any earnings/losses) \$ $\qquad$
No. Not sure? That's ok. We'll work with you to get this information from the financial institution currently holding the funds.


## 3. Confirm rollover

## By signing this form, I agree that...

This form is designed to be a quick way to direct the investment of eligible rollover funds. If I do not have an investment election on file or wish to make an alternative allocation, I will select investment options by logging in to principal.com or calling 1-800-547-7754.

If I don't make a different investment election prior to my rollover funds being received by Principal ${ }^{\circledR}$, my funds will be invested based on my current investment election. If I do not have a current investment election on file my funds will directed to the plan's investment default alternative(s): flexPATH Index+I1 - Conservative based on your current age and the plan's normal retirement date.

I certify that this rollover contains no funds from a hardship withdrawal, no excess contribution amounts, and no funds subject to a required minimum distribution.

I certify that no part of this rollover is part of an inherited IRA, SIMPLE IRA within 2 years of the first contribution, or Roth IRA.
I certify that, if the funds are coming from a former employer's plan, I have verified that the plan is a plan qualified under Internal Revenue Code 401(a) or (b) or 457(b).

I understand that Principal will rely on the information I have provided on this form and/or information from the current financial institution regarding the deposit breakdown between pre-tax and after-tax (including any Roth contributions).
You have options other than rolling the retirement account from your former employer's retirement plan to your new employer's plan. Fees, investment options, services and plan features vary between retirement plans.

By rolling over funds to this account, I agree that I have received and reviewed information about the plan's investment options so that I may make an informed investment decision. Information about the plan's investment options is available in the Investment Option Summary included in the enrollment booklet and online at principal.com.
You must roll over qualified funds within 60 days of distribution to avoid tax penalties. If it has been more than 60 days, I agree that I am self-certifying this rollover because I am eligible for a waiver of that period per the guidelines provided by the IRS, and will be submitting a copy of my self-certification to Principal.

## My Signature

## Date

X $\qquad$
$\qquad$
/ /
*You may roll over a distribution from a traditional IRA to a plan qualified under the Internal Revenue Code §401 (a) or (b), an annuity, or a Governmental 457 (b) plan to the extent that the distribution would be taxable if not rolled over. After-tax contributions in an IRA (including non-deductible contributions to a traditional IRA) may not be rolled over to one of these plans. Amounts rolled into a Governmental 457 (b) plan other than another Governmental 457 (b) plan are subject to an early withdrawal tax.
You may roll over a Roth account only into a plan that allows Roth contributions. Please check your Summary Plan Description or plan document before rolling over Roth accounts to make sure Roth contributions are available.

## 4. Plan sponsor signature

The plan sponsor is typically your employer. This signature is required to process the rollover.
Based on the information above, this rollover contribution is acceptable according to the plan provisions. Principal Life Insurance Company is directed to accept this rollover contribution and keep the appropriate records and accounts.

## Plan Sponsor or Trustee Name

## Plan Sponsor or Trustee Signature

## Date

X $\square$

## 5. Request the funds and contribution details

You need to request the funds from the current financial institution holding them. You'll need to provide them some instructions regarding how they provide the funds to us and the breakdown of how they should be directed based on your pre-tax and after-tax contributions (see below). We'll rely on this information and/or the information you've provided on this form when directing the funds here at Principal.

Or we can help you do it. If you'd like some help contacting the current financial institution, call us at 1-800-547-7754 for more information.

Checks must be made payable to:
Principal Trust Company
FBO: <Your Name>
Contract/Plan ID Number 7-05676
Deposit breakdown between pre-tax and after-tax contributions

## Checks must be mailed to:

Principal Financial Group
P.O. Box 9394

Des Moines, IA 50306-9394

## Wire transfer instructions:

ABA Number: 121000248
Account Number: 0837354943
FBO: <Your Name>
Contract/Plan ID Number 7-05676
Deposit breakdown between pre-tax and after-tax contributions

## 6. Send completed form and rollover funds

If we don't receive this form within 15 business days of receiving the rollover funds, the rollover funds will be returned.

## Check enclosed

Mailing address for completed form and check:
Principal Financial Group
P.O. Box 9394

Des Moines, IA 50306-9394

## Prior financial institution will send check/wire funds

Fax this completed and signed form to the number below so we know your rollover funds are on the way:
1-866-704-3481

For residents of Florida: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.
Investment options are subject to investment risk. Shares or unit values will fluctuate, and investments, when redeemed, may be worth more or less than their original cost.
If funds are rolled into the plan prior to the participant attaining eligibility, this form is only valid if the participant receives the plan's Investment Options Summary and 404 notice prior to executing.
This workbook content is current as of the production date noted below. If there are any discrepancies between this information and the legal plan document, the legal plan document will govern. If the production date is older than three months, you should contact your plan sponsor or log in to principal.com for current retirement plan and investment option information. The member companies of the Principal Financial Group ${ }^{\oplus}$ prohibit the manipulation of this workbook content. If your plan sponsor elects to provide this workbook electronically, Principal ${ }^{-}$is not responsible for any unauthorized changes.
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PG4689-12 | 12/2016 | t16101808bq

You may designate your beneficiary either online at principal.com or by completing the below form.

Follow these steps to name your beneficiary(ies): 1) Complete the Personal Information section. 2) Select one of the beneficiary choices (Choice A, Choice B, or Choice C). See Page 3 for more detailed instructions and examples. 3) Name your beneficiary(ies) on Page 2. 4) Sign the form at the bottom of Page 2.
5) Return the beneficiary form to Principal Life Insurance Company and keep a copy for your records.

Note: Only use this form if the plan does not allow Life Annuities or is a Governmental 457 Plan.

## My personal information (please print with black ink)

| Name |  |  | Phone number |  | Social Security number |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | - | - | - | - |
| Last | First | MI |  |  |  |  |
| Address |  | Email address |  |  |  |  |

Street City State Zip

## My beneficiary choices (pick one)

## Choice A: Single participant (includes widowed, divorced or legally separated)

I am not married and designate the individual(s) named on Page 2 of this form to receive death benefits from the plan. I understand if I marry, this designation is void one year after my marriage (some plans specify a shorter period).
Choice B: Married with spouse as sole beneficiary (spouse's signature is not required)
I am married and designate my spouse named on Page 2 of this form to receive all death benefits from the plan/contract.
Choice C: Married with spouse not as sole primary beneficiary [Spouse's signature REQUIRED]

Spouse's Signature (must be witnessed by a plan representative or notary public) X
The spouse appeared before me and signed the consent on:

Plan Representative or
Notary Public Signature

Date
$\qquad$
$\qquad$
$\qquad$
Date
$\qquad$ / $\qquad$ 1
(Check if applicable) I certify that my spouse cannot be located to sign this consent. I will notify the plan sponsor if my spouse is located. Note: If your spouse cannot be located, check this box and have it witnessed by the plan representative. It must be established to the satisfaction of the plan representative that your spouse cannot be located.

I certify that spousal consent cannot be obtained because the spouse cannot be located.

## Plan Representative Signature <br> Date

X $\qquad$
$\qquad$
$\qquad$ 1 $\qquad$

## Beneficiary form

## Naming my beneficiary(ies)

Before completing, please read the instructions, examples and Qualified Preretirement Survivor Annuity notice on this form. You may name one or more primary and/or contingent beneficiaries. If you need more space to name beneficiaries or name a Trust, Testamentary Trust, or minor children (custodian for minors), please attach a separate list that you have signed and dated. Note: Unless otherwise provided, if two or more beneficiaries are named, the proceeds shall be paid to the named beneficiaries, or to the survivor or survivors, in equal shares.

| Name [primary beneficiary(ies)] | Date of birth | Relationship | Social Security number | Percent |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 / |  |  |  |
| Address | City | State | ZIP |  |
| Name [primary beneficiary(ies)] | Date of birth | Relationship | Social Security number | Percent |
|  | 1 / |  |  |  |
| Address | City | State | ZIP |  |

If primary beneficiary(ies) is not living, pay death benefits to:
In most circumstances, your contingent beneficiary(ies) will only receive a death benefit if the primary beneficiary predeceases you and the death benefit has not been paid in full.

| Name [contingent beneficiary(ies)] | Date of birth | Relationship | Social Security number | Percent |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 / |  |  |  |
| Address | City | State | ZIP |  |
| Name [contingent beneficiary(ies)] | Date of birth | Relationship | Social Security number | Percent |
|  | / / |  |  |  |
| Address | City | State | ZIP |  |

## Name change

| Change my name from: | Change my name to: | Date |  |
| :---: | :---: | :---: | :---: |
|  |  | / | 1 |
| Reason: Married | er - provide reason: |  |  |

## My signature

## This designation revokes all prior designations made under the retirement plan.

My signature (required)
$X$

Under the penalties of perjury, I certify by my signature that all of the information on this beneficiary designation form is true, current and complete.

## Instructions

Read carefully before completing this form. To be sure death benefits are paid as you wish, follow these guidelines:

## Use choice A If you are not married.

Use choice B If you are married and want all death benefits from the plan paid to your spouse. Your spouse does not have to sign the form.

Use choice C If you are married and want death benefits paid to someone other than your spouse, in addition to your spouse, or to a trust or estate. Your spouse must sign the spouse's consent on this form. This signature must be witnessed by a plan representative or notary public.

You may name one or more contingent beneficiaries. If you need more space to name beneficiaries or name a Trust, Testamentary Trust, or minor children (custodian for minors), please attach a separate list that you have signed and dated.

Be sure you sign and date the form. Keep a copy of this form for your records. If you do not date the form, the designation will become effective the day it's received by your plan sponsor or Principal Life Insurance Company depending upon plan provisions.

If your marital status changes, review your beneficiary designation to be sure it meets these requirements. If your name changes, complete the Name Change section of this form.

## Examples of naming beneficiaries

Be sure to use given names such as "Mary M. Doe," not "Mrs. John Doe," and include the address and relationship of the beneficiary or beneficiaries to the participant. If you need more space to name beneficiaries or name a Trust, Testamentary Trust, or minor children (custodian for minors), please attach a separate list that you have signed and dated. The following examples may be helpful to you.

shown below) If any of my children predecease me, the surviving children of any such child shall receive in the share their parent would have received, if living. If no child of a deceased child survives, the share of that child of mine shall go to the survivor or survivors of my children, equally.

Minor children (custodian for minor)

John J. Doe, son, and Jane J. Doe, daughter, equally, or to the survivor. However, if any proceeds become payable to a beneficiary who is a minor as defined by the lowa Uniform Transfers to Minors Act(UTMA), such proceeds shall be paid to Frank Doe as custodian for John Doe under the lowa UTMA, and Frank Doe as custodian for Jane Doe under the Iowa UTMA.

## Important information for spouse

If your spouse has a vested account in a retirement plan, Federal law requires that you will receive the vested account after your spouse dies.

Your right to your spouse's death benefit provided by federal law cannot be taken away unless you agree. If you agree, your spouse can elect to have all or part of the death benefit paid to someone else. Each person your spouse chooses to receive part of the death benefit is called a "beneficiary". For example if you agree, your spouse can have the death benefit paid to his or her children instead of you.

Your choice must be voluntary. It is your personal decision whether you want to give up your right to your spouse's death benefit. If you do not agree to give up your right to your spouse's death benefit, you should not sign this agreement and you will receive the death benefit after your spouse dies. If you sign this agreement, your spouse can choose the beneficiary who will receive the death benefit without telling you and without getting your agreement. Your spouse can change the beneficiary at any time before the account is paid out. You have the right to agree to allow your spouse to select only a particular beneficiary. If you want to allow your spouse to select only a particular beneficiary, check the box in Choice $C$ under My Beneficiary Choices section, which will limit the beneficiary choice to the one designated on this form.
You can change your mind with respect to giving up your right to the death benefit until the date your spouse dies. After that date, you cannot change this agreement. If you change your mind, you must notify the plan administrator in writing that you want to revoke the consent you give on this form.

Legal separation or divorce may end your right to the death benefit even if you do not sign this agreement. However, if you become legally separated or divorced, you might be able to get a special court order called a qualified domestic relations order (QDRO) that specifically protects your rights to the death benefit. If you are thinking about separating or getting a divorce, you should get legal advice on your rights to benefits from the plan.

## Spousal agreement and consent

I understand I have a right to all of my spouse's death benefits after my spouse dies. I agree to give up my right to all or a portion of the death benefits and have all or a portion of them paid to someone else as beneficiary. I understand that by signing this agreement, my spouse can choose the beneficiary of the death benefits without telling me and without getting my agreement. I understand that by signing this agreement, my spouse can change the beneficiary of the death benefits unless I limit my spouse's choice to the particular beneficiary by checking the appropriate box on the My Beneficiary Choices section. I understand that by signing this agreement, I may receive less money than I would have received if I had not signed the agreement, and I may receive nothing from the plan after my spouse dies. I understand that I do not have to sign this agreement. I am signing this agreement voluntarily. I understand that if I do not sign this agreement, then I will receive the death benefit after my spouse dies.

[^2]PG4692-5 |07/2016|t1604060421

# Important Participant Notice Regarding Qualified Default Investment Alternative 

WAXIE'S ENTERPRISES, INC.<br>9353 WAXIE WAY<br>SAN DIEGO, CA 92123-1036<br>(858) 292-8111

You have the right to direct the investment of retirement plan contributions among the investment options offered under the retirement plan. Properly investing retirement contributions is important for planning your future retirement income. You should consider your investment direction decision carefully. This notice provides information regarding where contributions submitted to the retirement plan for your benefit will be directed in the absence of your investment election. You may direct the investment of the retirement funds by visiting www.principal.com.

## Investment Option Default

If you have not provided complete, up-to-date direction as to how the account set up for you under the retirement plan is to be invested, the account will be invested under automatic rules. You need to understand these rules and make sure that you are comfortable with them or that you take action to direct the investment of the account according to your preferences. These rules state that, if we do not have complete investment directions from you, the retirement funds in the account and new contributions for which we do not have direction will be directed to flexPATH Index+I1-Conservative, sub advised by flexPATH Strategies. Your directions must be received at the Corporate Center of Principal Life Insurance Company.
See the table below to identify the flexPATH Index+II - Conservative that will apply based on your current age and when you will reach the plan's normal retirement date. For information on how you may make an investment direction election, please see the "Right to Direct" section below.

| Normal Retirement Date | flexPATH Index+ I1 - Conservative |
| :--- | :--- |
| 2019 or earlier | flexPATH Index+ Conservative Retirement I1 |
| Between 2020 and end of 2029 | flexPATH Index+ Conservative 2025 I1 |
| Between 2030 and end of 2039 | flexPATH Index+ Conservative 2035 I1 |
| Between 2040 and end of 2049 | flexPATH Index+ Conservative 2045 I1 |
| 2050 or later | flexPATH Index+ Conservative 2055 I1 |

Note: Neither the principal nor the underlying assets of the flexPATH Index+II-Conservative are guaranteed at any time, including the target date. Investment risk remains at all times.
To learn about the retirement plan's default investment option and related objectives, risk and return characteristics, and associated fees and expenses, please see the following description and attached investment information or Investment Option Summary included in the enrollment workbook for the flexPATH Index+ I1-Conservative that will apply.

Target Date portfolios are managed toward a particular target date, or the approximate date the investor is expected to start withdrawing money from the portfolio. As each target date portfolio approaches its target date, the investment mix becomes more conservative by increasing exposure to generally more conservative investments and reducing exposure to typically more aggressive investments. Neither the principal nor the underlying assets of target date portfolios are guaranteed at any time, including the target date. Investment risk remains at all times. Neither asset allocation nor diversification can assure a profit or protect against a loss in down markets. Be sure to see the relevant prospectus or offering document for full discussion of a target date investment option including determination of when the portfolio achieves its most conservative allocation.

## Right to Direct

If you do not want retirement funds to be directed as indicated above, then you may elect to direct the retirement funds to investment options under the retirement plan by visiting The Principal Web site at www.principal.com and logging into the account or by calling 1-800-547-7754.

You may make changes to your investment direction as allowed under the retirement plan. This includes transferring any contributions from the applicable investment option default to another investment option. Transfers out of the investment option default are not subject to restrictions, fees or expenses ${ }^{1}$ for a 90 -day period, unless the fees and expenses are charged on an ongoing basis for the operation of the investment ${ }^{2}$. See the attached investment information for information regarding restrictions, fees or expenses after the 90-day period.

## Additional Information

For additional information about the investment option default or other investment alternatives under the plan please visit www.principal.com or contact:

MELISSA HALVERSON, BENEFITS \& HRIS MANAGER
9353 WAXIE WAY
SAN DIEGO, CA 92123-1036
(858)292-8111 768
mhalverson@waxie.com

[^3]
## ERISA 404 retirement plan and investment information

10/18/2019

The retirement savings plan offered by WAXIE'S ENTERPRISES, INC is a great way to help you save for the life you want in retirement. WAXIE SANITARY SUPPLY 401(K) PLAN (the Plan) has fees associated with the services and resources provided by the Plan.

## Plan Fiduciary

The Plan Fiduciary is the individual(s) who has authority over the operation and administration of the Plan and its retirement funds. The Plan Fiduciary is typically your employer, and may also be called the Plan Sponsor.

## Plan Administrator

The Plan Administrator, who is also a Plan Fiduciary, has the authority over the operation and administration of the Plan. If you have questions about the investment options available under the Plan or would like paper copies of additional investment information, you can obtain this information on principal.com or by contacting the Plan Administrator:

WAXIE'S ENTERPRISES, INC.
9353 WAXIE WAY
SAN DIEGO, CA 92123-1036
858-292-8111

## Information about ERISA Section 404(c)

The Employee Retirement Income Security Act (ERISA) provides rules on the investment of retirement funds. WAXIE'S ENTERPRISES, INC has chosen to qualify the Plan as an ERISA 404(c) plan and intends to comply by providing information for you to make educated investment decisions and by letting you:

- Direct the investment of individual retirement accounts
- Choose from at least three diverse investment options
- Change investment choices at least quarterly

This means the Plan Fiduciary should not be liable for any investment losses that result from a participant's investment control.

## Your future, your choice

The Plan Fiduciary makes certain investment options available to you under the Plan. But you are responsible for directing the retirement funds to the options available in the Plan that work best for you. You can make changes to your investment mix by logging into your account at principal.com. Learn more about the investment options available under the Plan online and in the Investment Option Summary.

## Directing or transferring between investment options

Certain investment options may have restrictions. See the Investment Option Summary for details.

You can direct or transfer retirement funds between the different investment options at least quarterly, but the Plan may allow for more frequent transfers and changes. To update investment elections for your current balance or future contributions, log in to your account at principal.com or call us at 800.547.7754.

## Voting rights

A description of the exercise of voting, tender and similar rights for an investment alternative and any restrictions on these rights can be found in the relevant Plan document or trustee powers section of the trust agreement. If you would like copies of these documents, contact the Plan Administrator, if applicable.

## Fees and expenses ${ }^{+}$

For the current year, an annual Plan administrative expense of $0.16 \%$ applies to your account balance. One-twelfth of the total amount will be deducted from your account balance each month.

A portion of the total investment expense of the Plan's investment options may contain revenue sharing. Any revenue sharing received from the Plan's investment options will be credited back in full to the impacted participant as a Fee Adjustment on a monthly basis. Please refer to the enclosed Investment Option Summary to review information about revenue sharing (if applicable) included in the Total Investment Expense of each investment.

Plan administrative expenses typically cover items such as recordkeeping, participant website access, participant statements, Plan compliance services and financial professional services.

Occasionally, there may be additional Plan expenses during normal Plan operation for services such as legal, auditing, other service provider, consulting or investment advice. The Plan Fiduciary determines how these expenses are allocated at the time the expenses are paid. These expenses are typically allocated among participants based on participant account balance, but may be allocated by dividing the total expenses to be deducted by the total number of participants in the Plan. You can view the dollar amount of applicable expenses under your account at principal.com and on your statement.

## Participant-level fees

Participant transaction fees will be charged to your account balance for the services you choose to use. Participant transaction fees for the Plan include:

- Distribution fee: $\$ 40.00$
- Distribution in-kind fee: $\$ 40.00$
- Distribution installment fee: $\$ 12.50$ per quarter
- Enhanced Hardship Withdrawal Service fee: $\$ 80.00$
- Loan maintenance fee for new loans: \$12.00 per quarter
- Loan setup fee: $\$ 50.00$
- Qualified Domestic Relations Order fee: $\$ 220.00$ Per hour for each Domestic Relations Order reviewed. The fee is divided between the participant and the alternate payee involved unless specified differently within the Domestic Relations Order or the Plan's administrative procedures.
- Qualified Domestic Relations Order processing fee: $\$ 350.00$ for each Domestic Relations Order processed. The fee is divided equally between the participant and the alternate payee involved unless specified differently within the Domestic Relations Order or the Plan's Administrative Procedures.
+ If you have a balance in an investment that is excluded from the collection of expenses, we will collect the expense from the balances in other investments, beginning with the investment with the largest balance.


## The following information is available upon request from the Plan Administrator (at no charge):

- Copies of prospectuses (or any short-form or summary prospectuses) for the investment options
- Copies of any financial statements or reports, such as statements of additional information and shareholder reports, and of any other similar materials relating to the Plan's designated investment options
- A statement of the value of a share or unit of each designated investment option and the date of the valuation
- A list of the assets comprising the portfolio of each investment option which constitute Plan assets and the value of each asset (or the proportion of the investment which it comprises)
- The following information about each investment option (including fixed-return investment options) available under the Plan: issuer name, investment objective, principal strategies and risks, turnover rate, performance, and fee and expense information
- To the extent a group annuity contract under the Plan permits you to select an annuity guaranteed by an insurance company, a statement that the guarantee provided by the insurance company is subject to its long-term financial strength and claims-paying ability

To help you make informed investment choices and for more information about the investment options available to you, including investment objectives, performance and fees, please review the enclosed materials or visit principal.com.

## Delivery of statements

This is a notice that your benefit statements are provided quarterly and are available by logging in to your account at principal.com. The statement includes any fees deducted on your retirement account and is being delivered electronically based on your continuous access to the website. You have the right to receive paper statements, free of charge, which you can elect that preference under your account, or by calling 800.547.7754 Monday through Friday, 7 a.m.-9 p.m. CT.

## Investment Option Summary

## As of 09/30/2019

This document provides important information to help you compare the investment options available to you under the retirement plan.
Investment results shown represent historical performance and do not guarantee future results. Investment returns and principal values fluctuate with changes in interest rates and other market conditions so the value, when redeemed, may be worth more or less than original costs. Current performance may be lower or higher than the performance data shown. For additional information on the investment options, including most recent month-end performance, log in to the Principal Financial Group ${ }^{\circledR}$ website at principal.com or call our automated phone system at 1-800-547-7754.

Additional information available online includes, if applicable, the name of the investment option's issuer; the investment option's objectives or goals; the investment option's principal strategies, including a general description of the types of assets held by the investment option; the portfolio turnover rate; and the investment option's performance data and fee and expense information.

In situations where the net and gross total investment expense figures are different, the mutual fund or the underlying fund in which a Separate Account invests has waived/capped a portion of its management fees through the date displayed in the waiver expiration date or contractual cap expiration date column. Differences may also be shown due to the fund family choosing to pay certain expenses that would normally be payable by the fund. Returns displayed are based on total investment expense net.

Total Investment Expense - Gross is the current maximum expense ratio, as a percentage of assets that can be applied to this investment option.

Total Investment Expense - Net; you will be responsible for this expense and it will be automatically taken prior to calculating performance. Total Investment Expense Net is the Total Investment Expense Gross expense ratio less any fee waivers, reimbursements or caps, if applicable. The expenses ratio, as a percentage of net assets, includes applicable operating expenses, management fees, including 12b-1 fees, and administrative fees.

Fees and expenses are only one of several factors that participants and beneficiaries should consider when making investment decisions. Some or all of the Plan administrative expenses are paid from the total investment expense of one or more of the Plan's investment options. The cumulative effect of fees and expenses can substantially reduce the growth of a participant's or beneficiary's retirement account. Participants and beneficiaries can visit the Employee Benefit Security Administration's website for an example demonstrating the long-term effect of fees and expenses.

For a glossary of terms to assist you in understanding the designated investment options, log in to your account at principal.com.

## Asset Class: Fixed Income

This asset class is generally composed of investment options that invest in bonds, or debt of a company or government entity (including U.S. and Non- U.S.). It may also include real estate investment options that directly own property. These investment options typically carry more risk than short-term fixed income investment options (including, for real estate investment options, liquidity risk), but less overall risk than equities. All investment options in this category have the potential to lose value.

| Investment Category: Intermediate Core Bond |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: BlackRock Advisors, LLC |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| BlackRock US Debt Index Fund Class 1 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \hline \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 8.65 | 10.29 | 2.94 | 3.39 | 3.59 | 4.17 | -0.08 | 2.54 | 3.11 | 0.28 | 8/2017 |
| Benchmark: Bloomberg Barclays Aggregate Bond Index | 8.52 | 10.30 | 2.92 | 3.38 | 3.75 | - | 0.01 | 2.52 | 3.48 | - | - |

Description: The fund seeks to achieve investment results that are similiar to the price and yield performance, before fees and expenses, of the Bloomberg Barclays U.S. Aggregate Bond Index. BlackRock uses a representative sampling indexing strategy to manage the underlying fund.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 6.21 | Non-U.S. Bonds | 6.93 | Total Inv Exp Net \% | 0.04 | - |
| Convertibles | 0.48 | U.S. Bonds | 86.38 | Contractual Cap Expiration Date | N/A |  |
|  |  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.04 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$0.40 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: Wells Fargo Fund Management

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wells Fargo Core Bond R6 Fund 13,16,26,G | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 8.53 | 10.07 | 2.87 | 3.38 | 4.13 | 2.82 | -0.25 | 2.57 | 4.33 | 1.79 | 11/2012 |
| Benchmark: Bloomberg Barclays Aggregate Bond Index | 8.52 | 10.30 | 2.92 | 3.38 | 3.75 | - | 0.01 | 2.52 | 3.48 | - | - |

Description: The investment seeks total return, consisting of income and capital appreciation. The fund normally invests at least $80 \%$ of its net assets in bonds; at least $80 \%$ of the fund's total assets in investment-grade debt securities; up to $25 \%$ of its total assets in asset-backed securities, other than mortgage-backed securities; and up to $20 \%$ of the fund's total assets in U.S. dollar-denominated debt securities of foreign issuers. It is a feeder fund that invests substantially all of its assets in the Core Bond Portfolio, a master portfolio with a substantially identical investment objective and substantially similar investment strategies.

| Composition (\% of Assets) as of 08/31/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 2.18 | Non-U.S. Bonds | 3.35 | Total Inv Exp Net \% | 0.37 | 1/30 day period |
| Convertibles | 1.18 | U.S. Bonds | 93.28 | Contractual Cap Expiration Date | N/A |  |
| Other | 0.02 |  |  | Waiver Expiration Date | 09/30/2020 |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.45 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$4.50 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date Retirement |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Aggressive Retirement I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 12.16 | 5.19 | 6.09 | - | - | 4.85 | -4.62 | - | - | 2.55 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate Income Index | 9.73 | 5.21 | 4.99 | 4.18 | 5.61 | - | -2.20 | 2.94 | 5.88 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 5.21 | U.S. Stocks | 26.12 | Total Inv Exp Net \% | 0.33 | - |
| Non-U.S. Stocks | 17.11 | Non-U.S. Bonds | 3.21 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.19 | U.S. Bonds | 41.22 | Waiver Expiration Date | N/A |  |
| Other | 6.94 |  |  | Total Inv Exp Gross \% | 0.33 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.30 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: flexPATH Strategies

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| flexPATH Index+ Conservative Retirement 11 10,11,16 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 10.53 | 6.67 | 4.73 | - | - | 4.13 | -2.78 | - | - | 2.12 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate Income Index | 9.73 | 5.21 | 4.99 | 4.18 | 5.61 | - | -2.20 | 2.94 | 5.88 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 6.60 | U.S. Stocks | 17.47 | Total Inv Exp Net \% | 0.31 | - |
| Non-U.S. Stocks | 7.23 | Non-U.S. Bonds | 4.56 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.27 | U.S. Bonds | 57.49 | Waiver Expiration Date | N/A |  |
| Other | 6.38 |  |  | Total Inv Exp Gross \% | 0.31 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.10 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category:Target-Date Retirement |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Moderate Retirement I1 } \\ & 10,11,16 \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 11.32 | 5.85 | 5.46 | - | - | 4.50 | -3.74 | - | - | 2.36 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate Income Index | 9.73 | 5.21 | 4.99 | 4.18 | 5.61 | - | -2.20 | 2.94 | 5.88 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.


Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 3.84 | U.S. Stocks | 34.77 | Total Inv Exp Net \% | 0.34 | - |
| Non-U.S. Stocks | 26.70 | Non-U.S. Bonds | 1.89 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.11 | U.S. Bonds | 25.23 | Waiver Expiration Date | N/A |  |
| Other | 7.45 |  |  | Total Inv Exp Gross \% | 0.34 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.40 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date 2025 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Conservative } 2025 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 11.47 | 5.71 | 5.75 | - | - | 4.68 | -3.89 | - | - | 2.52 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2025 Index | 14.23 | 6.22 | 7.51 | 6.04 | 8.31 | - | -4.90 | 4.16 | 9.05 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 6.04 | U.S. Stocks | 20.99 | Total Inv Exp Net \% | 0.32 | - |
| Non-U.S. Stocks | 11.42 | Non-U.S. Bonds | 3.99 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.23 | U.S. Bonds | 50.73 | Waiver Expiration Date | N/A |  |
| Other | 6.59 |  |  | Total Inv Exp Gross \% | 0.32 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.20 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: flexPATH Strategies

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| flexPATH Index+ Moderate 2025 I1 10,11,16 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 12.81 | 4.81 | 6.81 | - | - | 5.20 | -5.13 | - | - | 2.80 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2025 Index | 14.23 | 6.22 | 7.51 | 6.04 | 8.31 | - | -4.90 | 4.16 | 9.05 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 4.89 | U.S. Stocks | 28.27 | Total Inv Exp Net \% | 0.33 | - |
| Non-U.S. Stocks | 19.44 | Non-U.S. Bonds | 2.88 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.17 | U.S. Bonds | 37.34 | Waiver Expiration Date | N/A |  |
| Other | 7.01 |  |  | Total Inv Exp Gross \% | 0.33 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.30 |  |
|  |  |  |  | Redemption Fee |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date 2035 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Aggressive } 2035 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 15.50 | 2.94 | 8.73 | - | - | 6.22 | -7.67 | - | - | 3.32 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2035 Index | 15.76 | 4.24 | 8.96 | 6.84 | 9.29 | - | -6.82 | 4.61 | 10.17 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 2.18 | U.S. Stocks | 44.10 | Total Inv Exp Net \% | 0.36 | - |
| Non-U.S. Stocks | 37.24 | Non-U.S. Bonds | 0.54 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.03 | U.S. Bonds | 7.83 | Waiver Expiration Date | N/A |  |
| Other | 8.07 |  |  | Total Inv Exp Gross \% | 0.36 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.60 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: flexPATH Strategies

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { flexPATH Index+ Conservative } 2035 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 13.01 | 4.71 | 6.92 | - | - | 5.31 | -5.32 | - | - | 2.87 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2035 Index | 15.76 | 4.24 | 8.96 | 6.84 | 9.29 | - | -6.82 | 4.61 | 10.17 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 4.76 | U.S. Stocks | 29.04 | Total Inv Exp Net \% | 0.34 | - |
| Non-U.S. Stocks | 20.33 | Non-U.S. Bonds | 2.76 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.16 | U.S. Bonds | 35.86 | Waiver Expiration Date | N/A |  |
| Other | 7.09 |  |  | Total Inv Exp Gross \% | 0.34 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.40 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category:Target-Date 2035 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| flexPATH Index+ Moderate 2035 I1 10,11,16 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 14.60 | 3.60 | 8.12 | - | - | 5.89 | -6.79 | - | - | 3.16 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2035 Index | 15.76 | 4.24 | 8.96 | 6.84 | 9.29 | - | -6.82 | 4.61 | 10.17 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  |  |  |  |  | \# of Transfers Allowed/Time Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 3.15 | U.S. Stocks | 38.69 | Total Inv Exp Net \% 0.35 |  |  |  |  |  | - |  |  |  |  |
| Non-U.S. Stocks | 31.07 | Non-U.S. Bonds | 1.33 | Contractual Cap Expiration Date N/A |  |  |  |  |  |  |  |  |  |  |
| Convertibles | 0.08 | U.S. Bonds | 18.06 | Waiver Expiration Date N/A |  |  |  |  |  |  |  |  |  |  |
| Other | 7.62 |  |  | Total Inv Exp Gross \% 0.35 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested \$3.50 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Redemption Fee |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Revenue Sharing \% 0.00 |  |  |  |  |  |  |  |  |  |  |
| Investment Category: Target-Date 2045 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name |  |  |  | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Aggressive } 2045 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ |  |  |  | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  |  |  |  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  |  |  |  | 16.18 | 2.47 | 9.06 | - | - | 6.40 | -8.41 | - | - | 3.36 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2045 Index |  |  |  | 16.18 | 2.62 | 9.37 | 6.97 | 9.38 | - | -8.17 | 4.60 | 10.32 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.44 | U.S. Stocks | 47.68 | Total Inv Exp Net \% | 0.37 | - |
| Non-U.S. Stocks | 41.36 | Non-U.S. Bonds | 0.07 | Contractual Cap Expiration Date | N/A |  |
| U.S. Bonds | 1.14 | Other | 8.29 | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.37 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.70 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date 2045 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Conservative } 2045 \text { I1 } \\ & 10,11,16 \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 14.91 | 3.39 | 8.41 | - | - | 6.11 | -7.04 | - | - | 3.34 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2045 Index | 16.18 | 2.62 | 9.37 | 6.97 | 9.38 | - | -8.17 | 4.60 | 10.32 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 2.92 | U.S. Stocks | 39.81 | Total Inv Exp Net \% | 0.35 | - |
| Non-U.S. Stocks | 32.38 | Non-U.S. Bonds | 1.18 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.07 | U.S. Bonds | 15.89 | Waiver Expiration Date | N/A |  |
| Other | 7.75 |  |  | Total Inv Exp Gross \% | 0.35 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.50 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: flexPATH Strategies

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| flexPATH Index+ Moderate 2045 I1 10,11,16 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 15.96 | 2.61 | 8.98 | - | - | 6.33 | -8.17 | - | - | 3.34 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2045 Index | 16.18 | 2.62 | 9.37 | 6.97 | 9.38 | - | -8.17 | 4.60 | 10.32 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.73 | U.S. Stocks | 46.40 | Total Inv Exp Net \% | 0.36 | - |
| Non-U.S. Stocks | 39.82 | Non-U.S. Bonds | 0.25 | Contractual Cap Expiration Date | N/A |  |
| Convertibles | 0.01 | U.S. Bonds | 3.69 | Waiver Expiration Date | N/A |  |
| Other | 8.10 |  |  | Total Inv Exp Gross \% | 0.36 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.60 |  |
|  |  |  |  | Redemption Fee |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date 2055 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { flexPATH Index+ Aggressive } 2055 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 16.24 | 2.45 | 9.06 | - | - | 6.40 | -8.48 | - | - | 3.36 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2055 Index | 16.02 | 2.29 | 9.26 | 6.81 | 9.17 | - | -8.57 | 4.42 | 10.19 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.39 | U.S. Stocks | 47.79 | Total Inv Exp Net \% | 0.37 | - |
| Non-U.S. Stocks | 41.64 | Non-U.S. Bonds | 0.06 | Contractual Cap Expiration Date | N/A |  |
| U.S. Bonds | 0.83 | Other | 8.28 | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.37 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.70 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

Inv Manager or Sub-Advisor: flexPATH Strategies

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { flexPATH Index+ Conservative } 2055 \text { I1 } \\ & \text { 10,11,16 } \end{aligned}$ | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  | Incept Date |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept |  |
|  | 16.18 | 2.41 | 9.05 | - | - | 6.43 | -8.43 | - | - | 3.40 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2055 Index | 16.02 | 2.29 | 9.26 | 6.81 | 9.17 | - | -8.57 | 4.42 | 10.19 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.44 | U.S. Stocks | 47.69 | Total Inv Exp Net \% | 0.37 | - |
| Non-U.S. Stocks | 41.39 | Non-U.S. Bonds | 0.07 | Contractual Cap Expiration Date | N/A |  |
| U.S. Bonds | 1.12 | Other | 8.29 | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.37 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.70 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Balanced/Asset Allocation

This asset class is generally composed of a combination of fixed income and equity investment options. These investment options may include balanced, asset allocation, target-date, and target-risk investment options. Although typically lower risk than investment options that invest solely in equities, all investment options in this category have the potential to lose value.

| Investment Category: Target-Date 2055 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: flexPATH Strategies |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| flexPATH Index+ Moderate 2055 I1 10,11,16 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | $\begin{aligned} & \text { Incept } \\ & \text { Date } \end{aligned}$ |
|  | 16.22 | 2.40 | 9.07 | - | - | 6.39 | -8.47 | - | - | 3.34 | 6/2015 |
| Benchmark: Morningstar Lifetime Moderate 2055 Index | 16.02 | 2.29 | 9.26 | 6.81 | 9.17 | - | -8.57 | 4.42 | 10.19 | - | - |

Description: Each flexPATH strategy seeks to provide long-term investors with an asset allocation strategy designed to maximize assets for retirement consistent with the risk level and projected retirement date associated with each fund. The Funds are designed to automatically adjust their risk over time in order to reduce the risk of investment inequity securities and shift from a focus on capital appreciation to one of capital preservation, while maintaining some exposure to capital appreciation asset classes.

| Composition (\% of Assets) as of 09/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.40 | U.S. Stocks | 47.80 | Total Inv Exp Net \% | 0.37 | - |
| Non-U.S. Stocks | 41.64 | Non-U.S. Bonds | 0.06 | Contractual Cap Expiration Date | N/A |  |
| U.S. Bonds | 0.83 | Other | 8.27 | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.37 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.70 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Large U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in large, well-established, U.S. companies. These investment options typically carry more risk than fixed income investment options but have the potential for higher returns over longer time periods. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Large Value |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: American Century Inv. Mgmt. |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| American Century Equity Income R6 Fund 26 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 18.84 | 10.09 | 10.56 | 10.34 | 11.33 | 10.33 | -4.17 | 8.30 | 10.10 | 8.34 | 7/2013 |
| Benchmark: Russell 1000 Value Index | 17.81 | 4.00 | 9.43 | 7.79 | 11.46 | - | -8.27 | 5.95 | 11.18 | - | - |

Description: The investment seeks current income; capital appreciation is a secondary objective. The portfolio managers look for equity securities of companies with a favorable income-paying history that have prospects for income payments to continue or increase. The portfolio managers also look for equity securities of companies that they believe are undervalued and have the potential for an increase in price. The fund may invest a portion of its assets in foreign securities when these securities meet the portfolio managers' standards of selection.

| Composition (\% of Assets) as of 06/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 3.59 | U.S. Stocks | 71.83 | Total Inv Exp Net \% | 0.57 | - |
| Non-U.S. Stocks | 10.85 | Convertibles | 1.73 | Contractual Cap Expiration Date | N/A |  |
| Preferred | 5.27 | U.S. Bonds | 6.74 | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.57 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$5.70 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Large U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in large, well-established, U.S. companies. These investment options typically carry more risk than fixed income investment options but have the potential for higher returns over longer time periods. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category:Large Blend |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: BlackRock Advisors, LLC |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| BlackRock Equity Index Fund Class 1 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \hline \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | $\begin{aligned} & \text { Since } \\ & \text { Incept } \end{aligned}$ | $\begin{gathered} \text { Incept } \\ \text { Date } \\ \hline \end{gathered}$ |
|  | 20.59 | 4.30 | 13.12 | 10.39 | 12.67 | 11.13 | -4.37 | 7.97 | 12.62 | 3.07 | 7/2017 |
| Benchmark: Russell 1000 Index | 20.53 | 3.87 | 13.19 | 10.62 | 13.23 | - | -4.78 | 8.21 | 13.28 | - | - |

Description: The fund seeks to achieve investment results that are similar to the price and yield performance, before fees and expenses, of the S\&P 500 Index. BlackRock uses a replication indexing strategy to manage the underlying fund by investing in substantially all of the securities of the Index in approximately the same proportions as the Index.

| Composition (\% of Assets) as of 09/30/2019 |  | Fees \& Expenses | \# of Transfers Allowed/Time Period |
| :--- | :--- | :--- | :--- |
| Cash 0.46 | U.S. Stocks 98.55 | Total Inv Exp Net \% | 0.02 |
| Non-U.S. Stocks | 0.99 | Contractual Cap Expiration Date | N/A |
|  | Waiver Expiration Date | N/A |  |
|  | Total Inv Exp Gross \% | 0.02 |  |
|  | Total Inv Exp Gross Per \$1,000 Invested | $\$ 0.20$ |  |
|  | Redemption Fee |  |  |

Inv Manager or Sub-Advisor: Hartford Mutual Funds

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hartford Core Equity R6 Fund 26,H | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \hline \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 22.77 | 8.08 | 14.60 | 12.35 | 14.19 | 11.21 | -1.55 | 9.52 | 13.86 | 7.54 | 3/2015 |
| Benchmark: Russell 1000 Index | 20.53 | 3.87 | 13.19 | 10.62 | 13.23 | - | -4.78 | 8.21 | 13.28 | - | - |

Description: The investment seeks growth of capital. Under normal circumstances, the fund invests at least $80 \%$ of its assets in common stocks. Its portfolio seeks to be broadly diversified by industry and company. The fund may invest in a broad range of market capitalizations, but the advisor tends to focus on large capitalization companies with market capitalizations similar to those of companies in the S\&P 500 Index.

| Composition (\% of Assets) as of 08/31/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 5.06 | U.S. Stocks | 93.20 | Total Inv Exp Net \% | 0.39 | 2/90 day period |
| Non-U.S. Stocks | 1.74 |  |  | Contractual Cap Expiration Date | N/A |  |
|  |  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.39 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$3.90 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Large U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in large, well-established, U.S. companies. These investment options typically carry more risk than fixed income investment options but have the potential for higher returns over longer time periods. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Large Growth |
| :--- |
| Inv Manager or Sub-Advisor: T. Rowe Price/Brown Advisory |


| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LargeCap Growth I R6 Fund 8,17,F | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \hline \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 23.08 | 5.97 | 19.11 | 14.35 | 15.36 | 6.72 | 3.76 | 10.48 | 16.89 | 5.79 | 11/2014 |
| Benchmark: Russell 1000 Growth Index | 23.30 | 3.71 | 16.89 | 13.39 | 14.94 | - | -1.51 | 10.40 | 15.29 | - | - |

Description: The investment seeks long-term growth of capital. The fund normally invests at least $80 \%$ of its net assets, plus any borrowings for investment purposes, in equity securities of companies with large market capitalizations at the time of purchase. It invests in growth equity securities; growth orientation emphasizes buying equity securities of companies whose potential for growth of capital and earnings is expected to be above average.

| Composition (\% of Assets) as of 08/31/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.39 | U.S. Stocks | 91.24 | Total Inv Exp Net \% | 0.59 | 1/30 day period |
| Non-U.S. Stocks | 7.24 | Preferred | 0.12 | Contractual Cap Expiration Date | 02/29/2020 |  |
| Other | 0.01 |  |  | Waiver Expiration Date | 02/29/2020 |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.61 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$6.10 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.21 |  |

## Asset Class: Small/Mid U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in small- to medium-sized U.S. companies. These investment options typically carry more risk than larger U.S. equity investment options but have the potential for higher returns. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Mid Cap Blend |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: Principal Global Investors |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| MidCap S\&P 400 Index Separate Account A,1,2,6,27,32,34,F | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 17.81 | -2.56 | 9.29 | 8.79 | 12.46 | 9.57 | -11.16 | 5.94 | 13.56 | 9.03 | 8/1999 |
| Benchmark: Standard \& Poor's 400 MidCap Stock Index | 17.87 | -2.49 | 9.38 | 8.88 | 12.56 | - | -11.08 | 6.03 | 13.68 | - | - |

Description: The investment option normally invests the majority of assets in common stocks of companies that compose the S\&P MidCap 400 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the $S \& P$ MidCap 400 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S\&P MidCap 400 Index.

| Composition (\% of Assets) as of 08/31/2019 |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Stocks | 99.87 | Non-U.S. Stocks 0.13 | Total Inv Exp Net \% | 0.05 | 1/30 day period |
|  |  |  | Contractual Cap Expiration Date | N/A |  |
|  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  | Total Inv Exp Gross \% | 0.05 |  |
|  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$0.50 |  |
|  |  |  | Redemption Fee - |  |  |
|  |  |  | Revenue Sharing \% | 0.00 |  |

## Investment Category: Mid Cap Growth

Inv Manager or Sub-Advisor: Janus Henderson

| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Janus Henderson Enterprise N Fund 1,26 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 27.80 | 10.38 | 17.23 | 14.98 | 15.61 | 16.71 | -0.81 | 10.36 | 16.14 | 14.40 | 7/2012 |
| Benchmark: Russell Midcap Growth Index | 25.23 | 5.20 | 14.50 | 11.12 | 14.08 | - | -4.75 | 7.42 | 15.12 | - | - |

Description: The investment seeks long-term growth of capital. The fund pursues its investment objective by investing primarily in common stocks selected for their growth potential, and normally invests at least $50 \%$ of its equity assets in medium-sized companies. Medium-sized companies are those whose market capitalization falls within the range of companies in the Russell Midcap(R) Growth Index. Market capitalization is a commonly used measure of the size and value of a company. It may also invest in foreign securities, which may include investments in emerging markets.

| Composition (\% of Assets) as of 06/30/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 6.54 | U.S. Stocks | 83.39 | Total Inv Exp Net \% | 0.66 | - |
| Non-U.S. Stocks | 9.86 | Preferred | 0.22 | Contractual Cap Expiration Date | N/A |  |
|  |  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.66 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$6.60 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Small/Mid U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in small- to medium-sized U.S. companies. These investment options typically carry more risk than larger U.S. equity investment options but have the potential for higher returns. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Small Value |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: Vaughan Nelson/LA Capital/H\&W |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| SmallCap Value II R6 Fund B, 1,8,12, 17,33,F | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 15.91 | -5.93 | 5.98 | 6.64 | 10.60 | 7.52 | -14.37 | 3.12 | 11.67 | 6.83 | 11/2014 |
| Benchmark: Russell 2000 Value Index | 12.82 | -8.24 | 6.54 | 7.17 | 10.06 | - | -12.86 | 3.61 | 10.40 | - | - |

Description: The investment seeks long-term growth of capital. Under normal circumstances, the fund invests at least $80 \%$ of its net assets, plus any borrowings for investment purposes, in equity securities of companies with small market capitalizations at the time of purchase. It invests in value equity securities, an investment strategy that emphasizes buying equity securities that appear to be undervalued. The fund also invests in real estate investment trusts ("REITs").


> Description: The investment seeks long-term growth of capital and normally invests the majority of assets in common stocks of companies that compose the S\&P SmallCap 600 Index. Management attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S\&P 600 Index. Over the long-term, management seeks a very close correlation between the performance of the Separate Account before expenses and that of the S\&P 600 Index.

| Composition (\% of Assets) as of 08/31/2019 |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Stocks | 98.46 | Non-U.S. Stocks 1.54 | Total Inv Exp Net \% | 0.05 | 1/30 day period |
|  |  |  | Contractual Cap Expiration Date | N/A |  |
|  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  | Total Inv Exp Gross \% | 0.05 |  |
|  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$0.50 |  |
|  |  |  | Redemption Fee - |  |  |
|  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Small/Mid U.S. Equity

This asset class is generally composed of investment options that invest in stocks, or shares of ownership in small- to medium-sized U.S. companies. These investment options typically carry more risk than larger U.S. equity investment options but have the potential for higher returns. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Small Growth |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: Emerald Advisers, LLC |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| Emerald Growth Institutional Fund 1,26 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 14.84 | -10.93 | 10.78 | 10.21 | 14.02 | 14.23 | -11.57 | 6.40 | 15.06 | 13.79 | 10/2008 |
| Benchmark: Russell 2000 Growth Index | 15.34 | -9.63 | 9.79 | 9.08 | 12.25 | - | -9.31 | 5.13 | 13.52 | - | - |

Description: The investment seeks long-term growth through capital appreciation. Under normal conditions, the fund typically invests in equity securities, including common stocks, preferred stocks, and securities convertible into common or preferred stocks. It can invest in companies from a wide range of industries and of various sizes. This includes smaller companies, which are defined by the Adviser as those having a market capitalization equal to or less than that of the largest companies in the Russell 2000 Index.

| Composition (\% of Assets) as of 08/31/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 1.65 | U.S. Stocks | 98.35 | Total Inv Exp Net \% | 0.71 | - |
|  |  |  |  | Contractual Cap Expiration Date | N/A |  |
|  |  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.71 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$7.10 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.05 |  |

## Asset Class: International Equity

This asset class is composed of investment options that invest in stocks, or shares of ownership in companies with their principal place of business or office outside the United States. These investment options often carry more risk than U.S. equity investment options but may have the potential for higher returns. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Foreign Large Blend |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: BlackRock Advisors, LLC |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| BlackRock EAFE Equity Index Fund Class 1 | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{aligned} & \text { YTD } \\ & \text { Ret } \end{aligned}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 13.14 | -1.07 | 6.79 | 3.55 | 4.81 | 2.34 | -13.51 | 0.77 | 5.90 | -5.24 | 8/2017 |
| Benchmark: MSCI ACWI Ex USA Index | 11.56 | -1.23 | 6.33 | 2.90 | 4.45 | - | -14.20 | 0.68 | 6.57 | - | - |

Description: The fund seeks to achieve investment results that are similar to the price and yield performance, before fees and expenses of the MSCl EAFE Index. BlackRock uses a replication indexing strategy to manage the underlying fund by investing in substantially all of the securities of the Index in approximately the same proportions as the Index.

| Composition (\% of Assets) as of 09/30/2019 |  | Fees \& Expenses | \# of Transfers Allowed/Time Period |  |
| :--- | ---: | :--- | :--- | :--- |
| Cash | 0.49 | U.S. Stocks | 1.57 | Total Inv Exp Net \% |
| Non-U.S. Stocks | 97.94 | Contractual Cap Expiration Date | 0.06 |  |
|  | Waiver Expiration Date | N/A |  |  |
|  | Total Inv Exp Gross \% | N/A |  |  |
|  | Total Inv Exp Gross Per \$1,000 Invested | 0.06 |  |  |
|  | Redemption Fee | $\$ 0.60$ |  |  |
|  | Revenue Sharing \% |  |  |  |

## Asset Class: International Equity

This asset class is composed of investment options that invest in stocks, or shares of ownership in companies with their principal place of business or office outside the United States. These investment options often carry more risk than U.S. equity investment options but may have the potential for higher returns. They may be an appropriate choice for long-term investors who are seeking the potential for growth. All investment options in this category have the potential to lose value.

| Investment Category: Foreign Large Growth |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inv Manager or Sub-Advisor: MFS Investment Management |  |  |  |  |  |  |  |  |  |  |  |
| Investment Option Name | Average Annual Total Return |  |  |  |  |  |  |  |  |  |  |
| MFS International Intrinsic Value R6 Fund 3,26,F | (as of 09/30/2019 quarter end) |  |  |  |  |  | (as of 12/31/2018 year end) |  |  |  |  |
|  | $\begin{gathered} \hline \text { YTD } \\ \text { Ret } \end{gathered}$ | 1-Year | 3-Year | 5-Year | 10-Year | Since Incept | 1-Year | 5-Year | 10-Year | Since Incept | Incept Date |
|  | 17.23 | 4.56 | 8.64 | 8.73 | 9.45 | 6.92 | -8.89 | 5.60 | 10.07 | 6.01 | 4/2006 |
| Benchmark: MSCI ACWI Ex USA Growth Index | 16.21 | 2.03 | 7.37 | 4.86 | 5.82 | - | -14.43 | 1.69 | 7.15 | - | - |

Description: The investment seeks capital appreciation. The fund normally invests its assets primarily in foreign equity securities, including emerging market equity securities. Equity securities include common stocks and other securities that represent an ownership interest (or right to acquire an ownership interest) in a company or other issuer. The advisor focuses on investing the fund's assets in the stocks of companies that it believes are undervalued compared to their intrinsic value.

| Composition (\% of Assets) as of 08/31/2019 |  |  |  | Fees \& Expenses |  | \# of Transfers Allowed/Time Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 5.06 | U.S. Stocks | 15.39 | Total Inv Exp Net \% | 0.63 | 2/calendar quarter |
| Non-U.S. Stocks | 79.55 |  |  | Contractual Cap Expiration Date | N/A |  |
|  |  |  |  | Waiver Expiration Date | N/A |  |
|  |  |  |  | Total Inv Exp Gross \% | 0.63 |  |
|  |  |  |  | Total Inv Exp Gross Per \$1,000 Invested | \$6.30 |  |
|  |  |  |  | Redemption Fee - |  |  |
|  |  |  |  | Revenue Sharing \% | 0.00 |  |

## Asset Class: Short-Term Fixed Income

This asset class is generally composed of short-term, fixed-income investment options that are largely liquid and are designed to not lose much value. These investment options may include stable value, money market, short-term bond, and guaranteed interest accounts. They are considered to be among the least risky forms of investment options. However, they typically have a lower rate of return than equities or longer-term fixed income investment options over long periods of time. Depending on the objectives of the investment options, they may experience price fluctuations and may lose value.

## Investment Option Name: Fixed Income Option 401(a)/401(k) 15,0

## Description:

This group annuity contract provides an interest rate guaranteed for a set period of time by the Principal Life Insurance Company. It is supported by the multi-billion dollar general account of Principal Life, which invests in private market bonds, commercial mortgages and mortgage-backed securities. However, money you allocate to this investment does not entitle you to participate in the investment experience or performance of the General Account. The rate credited to participant accounts is a composite weighted average of the underlying guarantees provided in the contract. Each underlying guarantee is in effect for its full maturity. The maturity of each guarantee varies from 2 to 10 years at the establishment of the guarantee. Each guarantee matures at a different time. The term shown in the Term column represents the average maturity of the underlying guarantees. The composite rate (crediting rate) is reset every 6 months based on the changing weighted average of the underlying guarantees and applies prospectively (moving forward). The contract provides for benefit payments at book value (i.e., no market value adjustments or surrender charge adjustments) for withdrawals due to retirement, termination of employment, disability, loans, or death, including participant-directed transfers. If the retirement program provides you access to the Fixed Income Option and Competing Plan Investment Options, then participant transfers, either directly or indirectly, to Competing Plan Investment Options will be subject to an Equity Wash. An Equity Wash requires that transfers must be directed to a non-competing investment option under the plan for 90 days before such transferred amounts may be directed to any other Competing Plan Investment Option. Competing Plan Investment Options include other guaranteed investment options or a stable value, money market, or other short term fixed income investment option with an average duration of less than three years. A plan fiduciary-directed surrender or transfer will be subject to 12 months' advance notice or a $5 \%$ surrender charge. For more information, call the automated phone system at 1-800-547-7754 or see the applicable fact sheet on principal.com for a more complete description of this investment option and the crediting rate.

## Revenue Sharing: 0.65

| Crediting Rate (credited to participants) | Crediting Period | Term (underlying guarantees) |
| :---: | :---: | :---: |
| 1.15 | $07 / 01 / 2019-12 / 31 / 2019$ | 10.00 years |

Investors should carefully consider a mutual fund's investment objectives, risks, charges, and expenses prior to investing. A prospectus, or summary prospectus if available, containing this and other information can be obtained by contacting a financial professional, visiting principal.com, or calling 1-800-547-7754. Read the prospectus carefully before investing.

Before directing retirement funds to a separate account, investors should carefully consider the investment objectives, risks, charges, and expenses of the separate account as well as their individual risk tolerance, time horizon and goals. For additional information, contact us at 1-800-547-7754.

The value of the investment options will fluctuate so that when redeemed, shares or units may be worth more or less than the original cost.

An investment's past performance is not necessarily an indication of how the investment will perform in the future.
Since inception benchmark returns are displayed on the Investment Option Summary for investments that are less than 10 years old. The benchmark reflecting the Since Inception return is the Morningstar Category index. For some Sub-Advised investment options, two benchmarks will be displayed on the Investment Option Summary and the secondary index reflecting the Since Inception Return is the Morningstar Category index.

Investment Options may charge a short-term trading or redemption fee to protect the interests of long-term Contractholders.
A Separate Accounts are available through a group annuity contract with Principal Life Insurance Company. Insurance products and plan administrative services, if applicable, are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392. See the fact sheet for the full name of the Separate Account. Certain investment options may not be available in all states or U.S. commonwealths. Principal Life Insurance Company reserves the right to defer payments or transfers from Principal Life Separate Accounts as described in the group annuity contracts providing access to the Separate Accounts or as required by applicable law. Such deferment will be based on factors that may include situations such as: unstable or disorderly financial markets; investment conditions which do not allow for orderly investment transactions; or investment, liquidity, and other risks inherent in real estate (such as those associated with general and local economic conditions). If you elect to allocate funds to a Separate Account, you may not be able to immediately withdraw them.
B Principal Funds mutual funds are part of the Principal Funds, Inc. series. Principal Funds, Inc. is distributed by Principal Funds Distributor, Inc. Certain investment options may not be available in all states or U.S. commonwealths.

Returns shown for periods of less than one year are not annualized. All returns displayed here are after net Total Investment Expense of the investment option.

For a Separate Account investment option, Total Investment Expense net equals the sum of these expenses: (a) the amount of money, expressed as a percentage, deducted for the costs of managing a separate account where applicable, fees for plan administrative services and agent compensation, plus (b) if the separate account invests in an underlying mutual fund, the total fund operating expenses of the underlying mutual fund, plus (c) if an underlying mutual fund invests in other mutual funds, the weighted-average management fee of those other mutual funds, as listed in the most recent prospectus. The actual gross Total Investment Expense may change if an underlying mutual fund's allocation of assets to other mutual funds changes.

For a Mutual Fund investment option, Total Investment Expense gross equals the sum of (a) the total fund operating expenses plus (b) if the mutual fund invests in other mutual funds, the weighted-average management fee of those other mutual funds, as listed in the most recent prospectus. The actual Total Investment Expense may change if the mutual fund investment option's allocation of assets to other mutual funds changes.
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Insurance products and plan administrative services are provided by Principal Life Insurance Company. Principal mutual funds are part of the Principal Funds, Inc. series. Principal Funds, Inc. is distributed by Principal Funds Distributor, Inc. Securities are offered through Principal Securities, Inc., 1-800-547-7754, member SIPC and/or independent broker/dealers. Securities sold by a Principal Securities, Inc. Registered Representative are offered through Principal Securities, Inc. Principal Funds Distributor, Principal Securities, Inc. and Principal Life are members of the Principal Financial Group® (The Principal®), Des Moines, IA 50392.

As allowed by their prospectuses several mutual fund companies have decided to impose redemption fees and/or transfer restrictions on certain plan and/or participant transactions. One or more of the investment options in your employer's retirement plan may be impacted. For more information, visit The Principal Web site at principal.com.

Several investment companies have decided to impose redemption fees and/or transfer restrictions on certain plan and/or participant transactions. One or more of the investment options in your employer's retirement plan may be impacted. For more information, visit The Principal Web site at principal.com.

Any operating expenses of a mutual fund or underlying mutual fund that are part of net Total Investment Expense are obtained from the mutual fund's most recent prospectus. The operating expenses shown as part of net Total Investment Expense include voluntary expense limits and fee credit.

This report includes investment options that contain information from a variety of sources. Morningstar generally provides holdings information, operations data, and rankings or statistics proprietary to Morningstar. Morningstar is also the source of information on certain mutual funds.

These results are for the investment options available through your Plan Sponsor's retirement plan, and may be different from the results for other retirement plans. Past performance is not a guarantee of future results. Principal values and investment returns will fluctuate so that values upon redemption may be worth more or less than original costs. Total returns illustrated are net of investment expenses and management fees.

Principal Life is an investment manager as defined in ERISA with regard to its Separate Accounts.
Since inception returns are only shown for funds/accounts in existence for less than 10 years.
1 Small-cap and mid-cap investment options are subject to more fluctuation in value and may have additional risks than other investment options with stocks of larger, more stable companies.
2 Each index based investment option is invested in the stocks or bonds of the index it tracks. Performance of indexes reflects the unmanaged results for the market segment the selected stocks or bonds represent. There is no assurance an index based investment option will match the performance of the index tracked.

3 International and global investment options are subject to additional risk due to fluctuating exchange rates, foreign accounting and financial policies, and other economic and political environments.

4 S\&P 500 is a trademark of S\&P Global and is used under license. The product is not sponsored, endorsed, sold or promoted by Standard \& Poor's and Standard \& Poor's makes no representation regarding the advisability of investing in the product.
5 S\&P 600 is a trademark of S\&P Global and is used under license. The product is not sponsored, endorsed, sold or promoted by Standard \& Poor's and Standard \& Poor's makes no representation regarding the advisability of investing in the product.
6 S\&P 400 is a trademark of S\&P Global and is used under license. The product is not sponsored, endorsed, sold or promoted by Standard \& Poor's and Standard \& Poor's makes no representation regarding the advisability of investing in the product.
7 This investment option is closed to new investors.
8
These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect a portion of the fees and expenses of this share class. For time periods prior to inception date of the fund, predecessor performance is reflected. Please see the fund's prospectus for more information on specific expenses, and the fund's most recent shareholder report for actual date of first sale. Expenses are deducted from income earned by the fund. As a result, dividends and investment results will differ for each share class.

10 Equity investment options involve greater risk, including heightened volatility, than fixed-income investment options. Fixed-income investment options are subject to interest rate risk, and their value will decline as interest rates rise.
11 Asset allocation does not guarantee a profit or protect against a loss. Investing in real estate, small-cap, international, and high-yield investment options involves additional risks.
12 Small-cap and mid-cap stocks may have additional risks, including greater price volatility.
${ }^{13}$ Fixed-income investment options are subject to interest rate risk, and their value will decline as interest rates rise. Neither the principal of bond investment options nor their yields are guaranteed by the U.S. government.

14 This fund indirectly bears its pro rata share of the management fees incurred by the underlying funds in which it invests. The operating expenses of the underlying mutual funds are part of total investment expense. Performance results reflect the application of these expenses.
15 The Principal Fixed Income Option is an insurance product that provides a guaranteed crediting rate for specified periods of time. As an insurance product, this option does not have a fixed investment management fee or expense ratio; those are concepts unique to investment products. Rather, the product provides a guarantee that is backed by the General Account of Principal Life Insurance Company. The calculation of each guarantee includes some amount of expected costs and expenses. While we target a certain level of expense, there are many factors that can change our actual cost of providing the guarantee. This can include factors such as changes in the interest rate environment. While it is impossible to know the actual expense due to these factors, Principal Life Insurance Company, as a provider of administrative services to the plan, assumes that it will receive 65 basis points (from the expense built into the Principal Fixed Income Option) as part of the overall fee arrangement a plan pays for services from Principal Life.

16 Fixed-income and asset allocation investment options that invest in mortgage securities are subject to increased risk due to real estate exposure.
17 The manager of the Fund, Principal Global Investors, invests between $10 \%$ and $40 \%$ of the Fund's assets in common stocks in an attempt to match or exceed the performance of the Fund's benchmark index for performance.

18 Effective June 26, 2009, this portfolio is sub-advised by Emerald Advisors and Essex. Prior to June 26, 2009, the portfolio was sub-advised by UBS Global Asset Management, Emerald Advisors and Essex. The portfolio has had various sub-advisors since its inception. Performance results displayed reflect all sub-advisors managing this portfolio during the time periods displayed.
19 This investment option merged away on July 6, 2009.
20 Effective October 1, 2009, ClearBridge Advisors was added as an additional sub-advisor. Performance results displayed reflect all sub-advisors managing this portfolio during the time periods displayed.
21 Asset allocation and diversification do not ensure a profit or protect against a loss. Additionally there is no guarantee this investment option will provide adequate income at or through retirement.

22 The Investment Advisor will display "Multiple Sub-Advisors" for certain target-date, target-risk and specialty investment options where the assets are directed by the Investment Manager to multiple underlying investment options. These underlying investment options may use multiple sub-advisors who are responsible for the day-to-day management responsibilities.

23 The International Equity Index investment option described herein is indexed to an MSCl index.
24 The funds or securities referred to herein are not sponsored, endorsed, or promoted by MSCI, and MSCI bears no liability with respect to any such funds or securities or any index on which such funds or securities are based. The Principal International Equity Index Fund's Statement of Additional Information contains a more detailed description of the limited relationship MSCI has with Principal and any related funds.

25 This investment option has experienced a name change.
26 For investment options, returns for all time periods, except the Since Inception time frame, may include the historical performance of the oldest share class of the investment, adjusted to reflect a portion of the fees and expenses of this share class. Since Inception returns display the actual return of this share class and do not reflect the adjusted returns of the oldest share class. Please see the fund's prospectus or if CIT, the offering document for more information on specific expenses, and the investment options most recent shareholder report for actual date of first sale. For a CIT, you may need to contact the plan sponsor or plan advisor, if applicable. Expenses are deducted from income earned by the investment option. As a result, dividends and investment results will differ for each share class.

27 The risks associated with derivative investments include that the underlying security, interest rate, market index, or other financial asset will not move in the direction the Investment Adviser and/or Sub-Advisor anticipated, the possibility that there may be no liquid secondary market, the risk that adverse price movements in an instrument can result in a loss substantially greater than a fund's initial investment, the possibility that the counterparty may fail to perform its obligations; and the inability to close out certain hedged positions to avoid adverse tax consequences.

28 During 2014, the Class experienced a significant withdrawal of monies by an affiliate. As the remaining shareholders held relatively small positions, the total return amounts expressed herein are greater than those that would have been experienced without the withdrawal.

29 International and global investing involves greater risks such as currency fluctuations, political/social instability and differing accounting standards.
30 Formerly known as Bond \& Mortgage Securities Fund.
31 Effective June 30, 2016, this portfolio is sub-advised by LA Capital and Victory Capital. Prior to June 30, 2016, the portfolio was sub-advised by Goldman Sachs and LA Capital. The portfolio has had various sub-advisors since its inception. Performance results displayed reflect all sub-advisors managing this portfolio during the time periods displayed.

32 Investment manager/sub-advisor means either the Investment Advisor or Sub-Advisor to the investment option or the underlying asset(s). Principal Life Insurance Company is the Investment Manager as defined by ERISA, with regard to the assets of the Separate Accounts. Principal Global Investors is a member of the Principal Financial Group.
33 Effective June 29, 2018, this portfolio is sub-advised by Vaughn Nelson, LA Capital and Hotchkis \& Wiley. Prior to June 29, 2018, the portfolio was sub-advised by DFA, Vaughn Nelson and LA Capital. The portfolio has had various sub-advisors since its inception. Performance results displayed reflect all sub-advisors managing this portfolio during the time periods displayed.

34 For the NE Rate Level, Principal Life Insurance Company (Principal Life) 1. pays the Sub-Adviser the management fee and compensation for services provided to the separate account, and 2. pays the separate account the expected operating expenses proportionally attributable to the NE Rate level in the maintenance of the Separate Account. Operating expenses may be greater or less than expected in any given period. The NE Rate level is only available to Contract holders who meet certain requirements and select certain additional products and services made available by Principal Life or an affiliate. Ask your Principal representative for additional details.
35 This Principal LifeTime Fund indirectly bears its pro rata share of the management fees incurred by the underlying Principal Funds in which this fund invests. Based on the asset allocation of the Principal LifeTime Funds outlined in the prospectus dated March 1, 2019, the weighted average operating expenses of the underlying funds are: Principal LifeTime Strategic Income, $0.62 \%$; Principal LifeTime 2010, 0.63\%; Principal LifeTime 2015, 0.64\%; Principal LifeTime 2020, 0.66\%; Principal LifeTime 2025, 0.67\%; Principal LifeTime 2030, 0.70\%; Principal LifeTime 2035, 0.65\%; Principal LifeTime 2040, 0.67\%; Principal LifeTime 2045, 0.68\%; Principal LifeTime 2050, 0.69\%; Principal LifeTime 2055, 0.70\%; Principal LifeTime 2060, 0.70\%; Principal LifeTime 2065, $0.69 \%$. While the operating expenses of the underlying mutual funds are not part of the Principal LifeTime Fund's operating expenses they are included in the Total Investment Expense. Performance results shown for the Principal LifeTime Fund reflect the application of these expenses.

36 Additional target date portfolios may be added to the Principal LifeTime portfolios series to accommodate plan participants with later normal retirement dates as they enter the workforce. Participants may also choose a portfolio with a target date that does not match the intended retirement date. Compare the different portfolios to see how the mix of investments might shift.

F Investment option limits transfer activity. Once the number of allowed transfers is met, participants are not allowed to transfer back into an investment option which they have transferred out of until the holding period elapses. All participant investment transfers and non-scheduled rebalancing activity are counted toward the number of transfers allowed. Contributions into the investment option are not impacted. Participants may still transfer out to different investment options or to money market or Guaranteed options.
G Investment option limits transfer activity. Once the number of allowed transfers is met, participants are not allowed to transfer amounts valued at the threshold amount or more back into the investment option which they have transferred out of until the holding period elapses. All participant investment transfers and non-scheduled rebalancing activity valued at the threshold amount or more are counted toward the number of transfers allowed. Contributions into the investment option are not impacted. Participant transfers made for less than the threshold amount do not count and are not limited.

H Investment option limits transfer activity. Once the number of allowed transfers is met, participants are not allowed to transfer back into an investment option which they have transferred out more than the threshold amount until the holding period elapses. All participant investment transfers and non-scheduled rebalancing activity more than the threshold amount are counted toward the number of transfers allowed. Contributions into the investment option are not impacted. Participants may still transfer out to different investment options, money market, or Guaranteed options

O Principal Fixed Income Option is either or both 1) Group Annuity Contract - Custodial Guaranteed Fund Contract 2) Group Annuity Contract Custodial Guaranteed Contract, as applicable to your situation. Both are available through Principal Life Insurance Company, a member of the Principal Financial Group®, Des Moines, Iowa, 50392.
-- Principal Life works with each fund family to implement each funds' policy and establish frequent trading guidelines that best mirror Prospectus language. Mutual Fund Network investment managers have the ability to monitor for excessive trading and may enforce frequent purchase limitations in addition to or in lieu of policy monitored by Principal Life Insurance Company. Please refer to the Prospectus for verification.

## Benchmark Descriptions

Russell 1000 Index consists of the 1000 largest companies within the Russell 3000 index. Also known as the Market-Oriented Index, because it represents the group of stocks from which most active money managers choose.

MCSI ACWI Ex USA Growth Index captures large and mid-cap secuities exhibiting overall growth style characteristics across 22 Developed Markets countries and 23 Emerging Markets countries.

Russell 2000 Value Index is a market-weighted total return index that measures the performance of companies within the Russell 2000 Index having lower price-to-book ratios and lower forecasted growth values.

Russell Midcap Growth Index is a market-weighted total return index that measures the performance of companies within the Russell Midcap Index having higher price-to-book ratios and higher forecasted growth values.

MSCI ACWI Ex USA Index is a free float-adjusted market capitalization index that is designed to measure the combined equity market performance of developed and emerging market countries excluding the US.

Standard \& Poor's 400 MidCap Stock Index includes approximately $10 \%$ of the capitalization of U.S. equity securities. These are comprised of stocks in the middle capitalization range.

Morningstar Lifetime Moderate 2025 Index represents a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a U.S. investor who is about 15 years away from retirement.

Morningstar Lifetime Moderate 2035 Index represents a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a U.S. investor who is about 25 years away from retirement.

Russell 1000 Growth Index is a market-capitalization weighted index of those firms in the Russell 1000 with higher price-to-book ratios and higher forecasted growth values.

Standard \& Poor's 600 Stock Index is a small cap index that consists of 600 domestic stocks chosen for market size, liquidity, and industry group representation.

Bloomberg Barclays Aggregate Bond Index represents securities that are domestic, taxable, and dollar denominated. The index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities. These major sectors are subdivided into more specific indices that are calculated and reported on a regular basis.

Russell 1000 Value Index is a market-capitalization weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values.

Morningstar Lifetime Moderate 2045 Index represents a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a U.S. investor who is about 35 years away from retirement.

Russell 2000 Growth Index is a market-weighted total return index that measures the performance of companies within the Russell 2000 Index having higher price-to-book ratio and higher forecasted growth values.

Morningstar Lifetime Moderate Income Index represents a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a U.S. investor who is at least ten years into retirement.

## What type of investor are you?

Not sure what type of investor you are? No problem.
These two simple questions can help:


#### Abstract

If you know the answers to these, you'll be able to make more well-informed choices about where to put the money in your account.* That's important because how the money is invested can have a big impact on how you may live in retirement.


Take this short quiz to help you determine where to allocate the money.

1. How much do you know about investing?

- Just learning the ropes
0 Points
- Somewhat knowledgeable
- An expert
$\qquad$

2. When you are planning for your retirement and want to invest some money, what is your main goal?

- Not losing money 0 Points
- Keeping your money and making more money 8 Points
- Making as much money as possible

3. How likely are you to put money in investments that earn stable, but lower returns?

| - Very likely | 0 Points |
| :--- | ---: |
| - Likely | 5 Points |
| - Unlikely | 9 Points |
| - Very unlikely | 14 Points |
| ....................................................................................................................................................$~$ | ... |

4. How comfortable are you with the value of your investments rising and falling over time?

- Not comfortable 0 Points
- Neutral 6 Points
- Comfortable 12 Points

Points

[^4]5. One of your investments is suddenly underperforming and you are showing a loss - what would you do?

- Immediately move to a less risky investment 0 Points
- Wait it out at least a year before changing your investment 7 Points
- Stick with the current investment 13 Points


6. You were given $\$ 20,000$ to invest in one of the four scenarios shown below.

The chart below shows the best-case and worst-case returns of each investment over the past three years. You would invest your money in which scenario:


Percentage of the total value gain/loss.
These figures are hypothetical and do not guarantee any future returns nor represent the performance of any particular investment. This is for illustrative purposes only.
7. You put $\$ 5,000$ in one of your investments and plan to keep it for 10 years.

During the first year, the overall stock market loses value - including the money you invested. Are you more likely to:

- Sell all of your investment

0 Points

- Sell some of your investment

6 Points

- Leave your investment alone

12 Points

- Buy more of your investment

17 Points
Points:

Total Points

## Years to Retirement

When do you

## Where did you land?

Based on your answers to the quiz, let's determine which investor profile best describes you. Your investor profile can help you figure out what mix of investment options may be right for you by showing how money could be allocated into the plan's various types of investments across different levels of risk.

First, find your quiz score.

Then, find your years to retirement.

Next, determine where these two meet on the chart below.

The color of the box where these intersect will match one of the five investor profiles below.


Please keep in mind that this is simply a guideline and for educational purposes only. It is not intended to tell you how to invest. We do suggest that you review your investment profile at least annually or as life changes occur to help ensure you are still meeting your goals.

## Does this sound like you?

## Investor Profiles



Depending on the objectives of the investment options selected in each asset class, they may experience price fluctuations and have the potential to lose value. Asset allocation and diversification do not ensure a profit or protect against a loss. Visit principal.com/assetclass for asset class descriptions.

Log on to principal.com to make or modify your investment selection.

## Profile Descriptions

Whether you're taking this quiz to help select your mix of investments or to verify if your own education model aligns, the five pie charts represent a mix of risk levels that apply to investments that fit within each profile description. Based on the quiz results, consider if the investor profile and description match what type of investor you are.


#### Abstract

Conservative This allocation is designed for the more cautious investor, one with sensitivity to short-term losses and/or a shorter time horizon. It is targeted toward the investor seeking investment stability from the investable assets but still seeking to beat inflation over the long term. The main objective of this investor is to preserve capital while providing income potential. Investors may expect fluctuations in the values of this portfolio to be smaller and less frequent than in more aggressive portfolios.


| Moderate | This allocation may be appropriate for the investor who seeks both modest capital appreciation |
| :--- | :--- |
| Conservative | and income potential from his or her portfolio. This investor will have either a moderate time <br> horizon or a slightly higher risk tolerance than the most conservative investors. While this |
|  | allocation is still designed to preserve capital, fluctuations in the values of this portfolio may occur <br> from year to year. |

Moderate $\quad$ This allocation may suit the investor who seeks relatively stable growth with a lower level of income potential. An investor in the moderate risk range will have a higher tolerance for risk and/ or a longer time horizon than more conservative investors. The main objective of this investor is to achieve steady growth while limiting fluctuation to less than that of the overall stock markets.

Moderate This allocation is designed for investors with a relatively high tolerance for risk and a longer time Aggressive horizon. These investors have little need for current income and seek above-average growth from the investable assets. The main objective of this profile is capital appreciation, and its investors should be able to tolerate moderate fluctuations in their portfolio values.

## Aggressive

This allocation may be appropriate for investors who have both a high tolerance for risk and a long investment time horizon. The main objective of this profile is to provide high growth, which means the investor is not as concerned with receiving current income. This portfolio may have larger and more frequent fluctuations from year to year, making it potentially less desirable for investors who do not have both a high tolerance for risk and an extended investment horizon.

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## Principal

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[^0]:    *In-service withdrawals may be allowed while you are still working for the company sponsoring the retirement plan. Check with the plan administrator for details and requirements.
    ${ }^{1}$ These considerations were prepared for pre-tax $401(k)$ accounts. Some - but not all - of these considerations may also apply to other types of plans and/or accounts (e.g., Roth after-tax accounts). You may wish to consult a tax advisor if you participate in a different type of plan or hold a different type of account.

[^1]:    ${ }^{2}$ These descriptions are for general educational purposes and should not be construed as advice or recommendations. This is not tax or legal advice and you may wish to consult with your tax or legal advisors on these issues.
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[^3]:    ${ }^{1}$ Includes surrender charges, liquidation or exchange fees, redemption fees and similar expenses charged in connection with the liquidation of, or transfer from, the investment option default.
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[^4]:    *Your account - the account the plan holds for your benefit.

[^5]:    Morningstar Investment Management LLC, periodically reviews and adjusts profile asset allocation model percentages based upon their economic outlook and current market conditions.

    Investing involves risk, including possible loss of principal.
    Equity investment options involve greater risk, including heightened volatility, than fixed-income investment options.
    Fixed-income investments are subject to interest rate risk; as interest rates rise their value will decline.
    Lower-rated securities are subject to additional credit and default risks.
    Small and mid-cap stocks may have additional risks including greater price volatility.
    International and global investing involves greater risks such as currency fluctuations, political/social instability and differing accounting standards.
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