



SENIOR LIVING

STRATEGIES FOR MORE EFFECTIVE CLEANING WITH BETTER EFFICIENCY

ProTeam
Cleaning for Health® Since 1987



ARE YOU:
CLEANING BETTER?
CLEANING FASTER?
REDUCING COSTS?

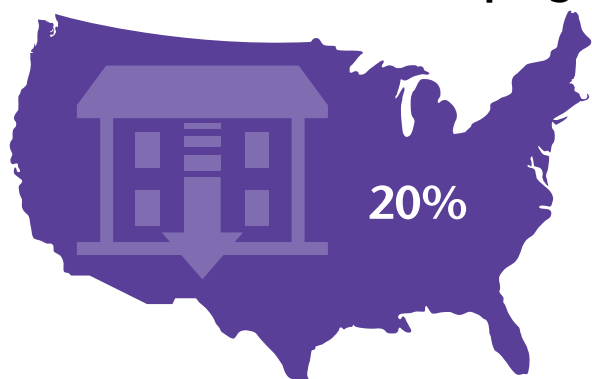




CLEAN BETTER

FACT:

20% of all U.S. nursing homes were deemed deficient in the Housekeeping category.



Source – State inspections 2010
statehealthfacts.org

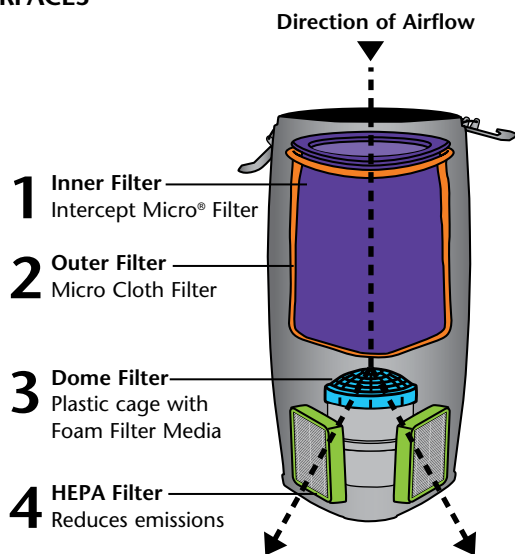
A healthy, quiet, clean environment helps earn a facility the optimum 5 star health inspection rating on Nursing Home Compare.



Cleaning for Health®

ProTeam's Unique Suction Cleaning Method:

- **CLEAN CARPET AND HARD SURFACES** without stirring up dust.
- **AIR STAYS CLEANER**, reducing the need to dust as often.
- **FOUR LEVEL® FILTRATION WITH HEPA** systems are at least 99.97% efficient in filtering particles measuring .3 micron and larger.
- **VACUUMS DESIGNED TO IMPROVE** indoor air quality.
- **LOW DECIBEL LEVELS** REDUCE noise pollution.



ProTeam has a long-term educational partnership with the American Lung Association designed to promote public awareness and education about indoor air quality issues.



ProTeam vacuums have earned Seal of Approval from the Carpet and Rug Institute (CRI) signifying the vacuum systems meet higher standards for carpet cleaning effectiveness and Indoor Air Quality.

43% OF ALL

certified nursing facilities in 2010 were deficient in the Accident Environment category.
statehealthfacts.org

MORE THAN 60% of nursing homes residents will fall each year.

National Floor Safety Institute



CORDLESS CLEANING

to help keep your facility as safe as possible.

CLEAN FASTER

THE RIGHT TOOL FOR THE JOB

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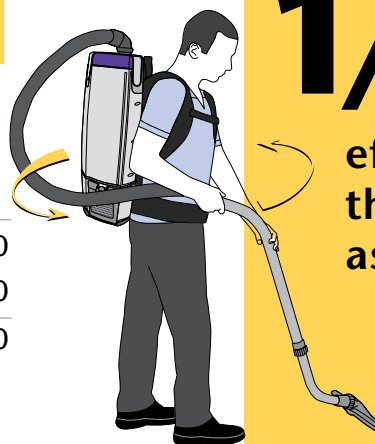


BACKPACK VACUUM CLEANER ROI ANALYSIS

100,000 SF FACILITY

	TIME TO VACUUM	COST TO VACUUM*	DAYS/YR	
ProTeam Backpack	13.5 hrs	\$108.00	264	\$28,512.00
14" Upright	35 hrs	\$280.00	264	\$73,920.00
		SAVINGS		\$45,408.00

BACKPACKS
are **2.5x FASTER**
than uprights!

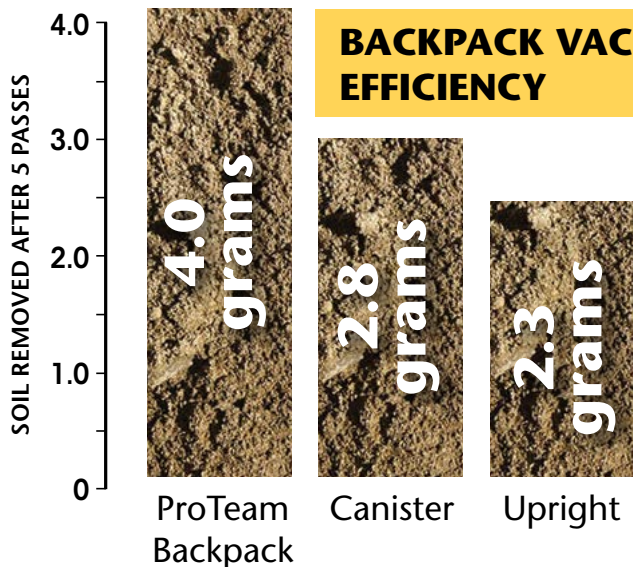


1/2 the energy and effort to clean the same area as an upright.

Source – Battelle Memorial Institute, Ohio State University, Columbus, Ohio, 1998. Reviewed by Jim Fullmer, Certified Human Factors Professional, 2009.

Source – ISSA 540 Cleaning Times – a compilation of time studies on the most common cleaning tasks.
*Using 8.00/hr.

BACKPACK VACUUM CLEANER EFFICIENCY



In 5 passes, the ProTeam backpack vacuum is:

- **43%** more efficient than a commercial upright vacuum.
- **30%** more efficient than a canister in removing soil.

Source – Quality Environmental Services & Technologies, 1996; APC Filtration, Inc., 1996; An Evaluation of ProTeam's QuarterVac and CoachVac in a School Environment, Dr. Eric Brown, Cleaning Research International, UK, 1994

Less Time Spent Vacuuming

=

More Time for Tasks that Residents and Their Families Care About Most.



REDUCE COSTS



PROOF POSITIVE

Brian Hainse

President of Heritage Healthcare

Brian Hainse, Heritage Healthcare, states vacuuming is a key part of the company's cleaning regimen, and Heritage began using ProTeam vacuums five years ago. The company changed over its entire fleet to ProTeam models based on the equipment's filtration technology, performance and the support Heritage receives from ProTeam.

"I believe ProTeam vacuums are the best equipment for removing harmful airborne particles," Hainse says.

"The ProTeam units remove the particles rather than redistributing them when we vacuum. Mold, dust and bacteria are taken out of the environment, which is better for health-care workers and patients."

*Special Thanks to Villages of St. Peters
St. Louis, MO
for photographic location.*

YEARLY COST OF OWNERSHIP

ProTeam vacuums have lower repair costs than other vacuums.
(Reflects 2013 Prices)

PART	PROTEAM BACKPACK	SINGLE MOTOR UPRIGHT
Motor	\$39	\$54
Belts	\$0	\$16
Brush Roll	\$0	\$30
Motor Brushes	\$21	\$21
Bearings	\$0	\$3
Body Parts	Lifetime Warranty	\$60
Warranty	3 years	90 days

Yearly Maintenance Cost	\$60	\$184
Average Life (years)	7 years	1 year
Maintenance Cost (7 years)	\$420	\$1,288
7 YEAR SAVINGS	\$868	

Avg. 2 hr/5 days week



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The American Lung Association and ProTeam are partners in an educational campaign about Indoor Air Quality issues. The American Lung Association does not endorse products.



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