

Building Service Contractor

Facility Supply Solutions



The Most Trusted Name in Clean. Since 1945



Provide your clients with a cleaner, healthier, greener and safer facility

EXPERIENCE WORKING FOR YOU

Working together to SOLVE problems

- Experienced Sanitary Maintenance Consultants will work with you to help build your business
- Informative blog and social media feeds – learn the latest industry innovations
- Slip and fall expert witness support
- Certified experts to provide consultation and support – CIMS-GB ISSA Certification Experts and LEED AP's



EXPERTISE AND FLEXIBILITY

Custom fit solutions for all your cleaning needs

- Next-day delivery in metro areas
- Convenient will-call pickup available at any of our Inventory Centers
- Quick access to account and product information with WAXIE Web@Work (e-commerce service)
 - Real-time inventory and order status
 - Online product catalog
 - Custom order guides and access to pricing
 - Print and view SDS for products
- Bilingual customer service support
- Equipment repair at your location or ours



START-UP SUPPORT

Ensuring you have WHAT YOU NEED for job start-ups

- Site specific recommendations and training support - day or night
- Delivering the right products at the right time
- Over 850,000 square feet of warehouse space with over \$20 million of inventory
- Inventory Centers strategically located throughout the Western United States for regional needs, and member-ownership of Network Services Company for national (and even international) needs
- Leasing options available for equipment and related accessories



EXCLUSIVE TECHNOLOGY & ANALYTICS

Achieving high-quality RESULTS while minimizing labor expense

- The latest product technology and innovations to help you maximize profits and get the job done
- Service Centers and factory-trained Service Technicians to keep your equipment up and running at an optimal level
- WAXIEapps™ - Cleaning Software Solutions
 - Workloading analysis to determine laborsaving chemicals and equipment
 - Acquisition analysis to identify cost saving opportunities and streamline operational efficiencies in the purchasing process
- WAXIE Web@Work – Online ordering and account management
 - Usage reports available by worksite
 - Customize shopping lists by worksite
 - Establish budget controls by worksite



TRAINING SUPPORT DELIVERED BY INDUSTRY EXPERTS

Providing CONSISTENT standards of cleanliness

- Specialists will work with you to conduct chemical and equipment training
- Training is available at your location or ours, and via WAXIE FMP online E-Learning platform
 - Give your clients a consistent level of cleaning
 - Easy-to-follow written cleaning procedures for new hires
 - Best cleaning practices to save on labor expense
- Bilingual training for:
 - Hard floor care
 - Carpet care
 - Restroom care
 - Green cleaning



WAXIE GPS® Green Partner Support™

Promoting HEALTHY work environments for your clients and employees

- A collaboration and partnership with your respective clients designed to help you reach your sustainability goals
- A comprehensive approach to implement an effective green cleaning program
- Includes low environmental impact cleaning products, equipment and training, and is informed by the demonstrated knowledge of the LEED Accredited Professionals and ISSA CIMS-GB Certification Experts on WAXIE's staff to assist you
- WAXIE has the experience and expertise to help guide you through the process to reach your sustainability goals



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WAXIE Knows Clean

Since 1945, WAXIE has grown from one small store in San Diego, CA into America's largest independent family-owned sanitary maintenance supply distributor, and a cleaning industry leader – EXPERTS in the maintenance requirements of commercial, educational, institutional and industrial environments.

From the basics you use everyday – like cleaning chemicals, vacuums, sanitary paper products, trash liners and hand soaps – to more specialized items – like ride-on autoscrubbers, and no-touch restroom accessories – WAXIE is your SINGLE SOURCE for all your facility maintenance supply needs. We are uniquely qualified to deliver a customized cleaning solution that perfectly suits your needs.

WAXIE Knows Green

WAXIE is committed to being an industry leader in promoting RESPONSIBLE business practices that support more sustainable communities. SUSTAINABILITY has emerged as a global theme of the 21st century – it is a concept which balances the interconnectedness of the environment, the economy and our quality of life.

With its own LEED certified facilities, and LEED Accredited Professionals and CIMS-GB ISSA Certification Experts on staff, WAXIE understands how green cleaning fits into the broader scope of your overall sustainability goals, and offers the cleaning product solutions, training on cleaning best practices, and advanced procurement platforms to support a more sustainable approach to achieving CLEAN GREEN BUILDING ENVIRONMENTS.

WAXIE Knows Service

“Serving the Customer is the Focus of Everything We Do” is more than just our motto – it is our mission! Whether it's a crisis situation that demands a last-minute delivery, an all-night training, a timely equipment repair, or a bilingual training session, we have proven the extent of our dedication to our customers time and again by going far ABOVE AND BEYOND what most people would expect of us, in order to see that our customers' needs are met.

And because the WAXIE organization has been PURPOSE-BUILT from the ground up to serve those who are responsible for delivering clean and healthy buildings, you can count on WAXIE to come through with the help you need, when you need it.

WAXIE BSC Facility Supply Solutions – Discover the WAXIE Difference



For Building Service Contractor professionals, WAXIE understands that you need to take care of your clients quickly, efficiently and on budget. WAXIE delivers rapid response, innovative labor-saving cleaning solutions and cleaning industry-specific expertise, consultation & training that contribute to clean buildings and happy customers.



WAXIE has Inventory Centers strategically located throughout the Western United States to serve you. WAXIE is also a member-owner of Network Services Company, a streamlined and collaborative collection of the best independent distributors in the world providing an efficient and integrated approach to servicing large account portfolios.

Contact your Sanitary Maintenance Consultant to learn more about
WAXIE BSC Facility Supply Solutions!

WAXIE is a member of these organizations:



Corporate Headquarters

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www.waxie.com



www.waxie.com/bsc